



**TOASTMASTERS INTERNATIONAL**  
**Certification for**  
**May**  
**2017-2018**

DISTRICT 3

**INSTRUCTIONS:**

1. Complete all sections on the Narrative tab.
2. Fill in the white cells below with the appropriate information and print out this page.
3. Obtain related signature below. **Electronic signatures are not acceptable.**
4. Distribute monthly reports per Toastmasters International protocol 8.4, to the District Director, Program Quality Director and the Club Growth Director within 30 days after the end of the month.
5. **Quarter reports due to World Headquarters:**
  - \* September Report. **October 31**
  - \* December (Audit) Report. **February 15**
  - \* March Report. **April 30**
  - \* June (Audit) Report. **August 31**
6. Submit approved narratives and certification page to World Headquarters by email or fax:
  - \* Scan and email the PDF to **DistrictFinancialReports@toastmasters.org**
  - \* Or fax to (949) 589-3456

**NOTE:** This certification form must be complete for the report to be accepted by World Headquarters. Reserve funds will not be released until World Headquarters receives the completed

In Base Currency	USD
<b>Monthly Net Income/(Loss)</b>	\$15,980.03
<b>Year to Date Net Income/(Loss)</b>	\$28,397.41
<b>Total Available Funds</b>	\$123,720.87

1. We, the undersigned, certify that all district financial records have been made available to the audit committee for inspection and that any unpaid bills or other outstanding obligations for 2017-2018 term have been reported to the audit committee and included in accruals section of this audit. We further certify that there are no other outstanding district obligations incurred for 2017-2018 term.

Dated this 5th day of June

\_\_\_\_\_  
 District Director

\_\_\_\_\_  
 District Finance Manager

**Complete only for the Mid-year Report and Year-end Report:**

2. We, the undersigned members of the Audit Committee, have examined the records of District 2017-2018 term in accordance with the Audit Committee Guidelines\* and believe that this report properly reflects the operation for that term.

Dated this \_\_\_\_\_ day of \_\_\_\_\_

\_\_\_\_\_  
 Chairman

\_\_\_\_\_  
 Member

\_\_\_\_\_  
 Member

\* Audit Committee Guidelines are available at the District Finance Center [www.toastmasters.org/AuditGuide](http://www.toastmasters.org/AuditGuide)

**NOTE:** Audit committee members cannot be members of the district executive committee (e.g., district director, program quality director, club growth director, immediate past district director, secretary, finance manager, public relations officer, division directors, area directors).



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DISTRICT

In the following white cells, include a brief narrative (description/explanation) of the monthly income, revenues and expenses associated with each category of the Treasurer's Report. Explain if the monthly activities aligned or did not align with the district budget and the District Success Plan. A separate sheet may be used. For each of the four Quarter Reports, all sections of this narrative page must be completed in order for the report to be accepted by World Headquarters. The questions in the boxes are to help you formulate narratives. Delete the questions, and replace them with your narratives.

**Membership Revenue**

The district's goals for the year regarding membership is 9,672.  
The strategies for this year have remained the same with the change of the PRM team being active in reaching out to the district members and community through social media, networking events, radio, TV and print. The district continue the use of calling trees, individual and club incentives to reach membership goals.

**Conference Net Income/(Loss)**

There is only one conference left in the TM year - Spring Conference was held for May 18-20 in Phoenix, AZ. We anticipate 150 full conference attendees and approximately 50 additional participants for various components of the weekend.  
Gross income was \$29,162 and expenses so far are 28,587, leaving \$575 in net revenue

**Fundraising Net Income/(Loss)**

There are no fundraising events planned this month.

**TLI Net Income/(Loss)**

District 3 completed 8 sessions of TLI between Jan-Feb to include one specific to our prison club and another for our rural areas who are geographically challenged to attend our larger events. The most significant expenses are related to the securing of facilities and providing food and printed materials. Members pay \$7/ event to attend. Plans to minimize costs related to printing and food have been addressed; scheduling to avoid meal times and making the participant guide available digitally will reduce costs. D3 is hosting 6 TLI event in Summer 2018 to train incoming officers. The first event is June 16, 2018 in Tucson at Fountain of Life Church. TLI facilitator training was/is May 12 and June 12. Information via social media, newsletter, and contest announcements were made to educate about the changes.

**District Store Net Income/(Loss)**

D3 does not have a District Store

**Other Revenue**

There was no unexpected revenue

**Marketing**

May expenses for Marketing were limited to club banners and new member applications. The majority of our incentive programs will be reflected in the June narrative.



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In the following white cells, include a brief narrative (description/explanation) of the monthly income, revenues and expenses associated with each category of the Treasurer's Report. Explain if the monthly activities aligned or did not align with the district budget and the District Success Plan. A separate sheet may be used. For each of the four Quarter Reports, all sections of this narrative page must be completed in order for the report to be accepted by World Headquarters. The questions in the boxes are to help you formulate narratives. Delete the questions, and replace them with your narratives.

**Communications and Public Relations**

The focus of the Communications and Public Relations Team was as follows: Promoted and published various District activities on May 1st and 15th via MailChimp. Promoted 2018 Spring Conference May 18-20, 2018 via all broadcast and print media. This included a live simulcast on Phoenix Business RadioX with interviews from the District Leaders. The following are being done differently than last year: A proper transition for the next PRM scheduled for June 19. The PRM developed and implemented a Public Relations page on District 3 Website. The club VPPR and clubs' members could access these resources and advertise across social media platforms without difficulties. The PRM team worked diligently to increase awareness of Toastmasters through local news media and social media.

**Education and Training**

One of the focuses in our district is to support, educate, and promote corporate clubs. District 3 hosted a Corporate Club Day (February) to support the advancement and recognize the achievements of the corporate clubs. The Divisions held Pathways training to complement the training and virtual support sessions held by Pathways Guides and Ambassadors. D3 leadership (incl. ADs and DVDs) along with remaining Pathways team members are continuing the education on Pathways for the district through workshops, conference and TLI sessions.

**Speech contests**

District 3 supported the Table Topics and International contests in preparation for the area, division, and district events. Club contests began in February, area in March, and division events are held in April and early May. District conference for the finals of Table Topics was held May 18-20, along with the International contest.

**Administration**

The main focus for Administration was the District elections, building membership, TLI preparation, and a successful District Conference.

**Travel**

Travel expenses were reimbursed for District leaders travel to Mohave Contest and other district events.

**Other Expenses**

D3 had no unexpected expenses

**District 3**  
**Balance Sheet (in USD)**  
07/01/2017 Through 05/31/2018

	Actual
<b>Assets</b>	
Current Assets	
Cash and Cash Equivalents	147,587.24
Prepaid Expenses	5,674.23
Total Current Assets	153,261.47
<b>Total Assets</b>	<b>\$ 153,261.47</b>
<b>Liabilities and Equity</b>	
Liabilities	
Current Liabilities	
Accrued Liabilities	59.62
Deferred Revenue	169.00
Total Current Liabilities	228.62
Total Liabilities	228.62
Stockholders Equity	
Net Assets	124,635.44
Net Income (Loss)	28,397.41
Total Stockholders Equity	153,032.85
<b>Total Liabilities and Equity</b>	<b>\$ 153,261.47</b>

**District 3**  
**Available Funds (in USD)**

Month Ending 05/31/2018

**Available Funds**

Cash & District Reserve	
Cash	
Cash - Bank of America (6622)	49,138.47
Total Cash	<u>49,138.47</u>
District Reserve	<u>98,448.77</u>
Total Cash & District Reserve	<u>147,587.24</u>
Minimum District Reserve Required at Year End	<u>(23,866.37)</u>
<b>Total Available Funds</b>	<b><u><u>123,720.87</u></u></b>

**District 3  
Profit & Loss (Actual vs. Budget Summary) (in USD)**

Month Ending 05/31/2018			07/01/2017 Through 05/31/2018		
Actual	Budget	Variance	Actual	Budget	Variance
			<b>District Revenue</b>		
2,592.03	3,033.00	(440.97)	91,643.15	91,429.00	214.15
29,502.00	33,010.00	(3,508.00)	54,403.00	65,147.46	(10,744.46)
0.00	0.00	0.00	3,774.00	3,774.00	0.00
21.00	0.00	21.00	11,715.00	11,938.00	(223.00)
0.00	0.00	0.00	205.33	0.00	205.33
0.00	0.00	0.00	188.13	0.00	188.13
<u>32,115.03</u>	<u>36,043.00</u>	<u>(3,927.97)</u>	<u>161,928.61</u>	<u>172,288.46</u>	<u>(10,359.85)</u>
			<b>District Expenses</b>		
7,617.58	33,010.00	(25,392.42)	34,834.09	65,105.28	(30,271.19)
0.00	0.00	0.00	9,688.94	9,688.94	0.00
1,937.35	3,960.00	(2,022.65)	19,531.71	30,011.12	(10,479.41)
264.55	1,575.00	(1,310.45)	8,569.92	19,160.01	(10,590.09)
147.00	2,400.00	(2,253.00)	17,685.93	27,697.06	(10,011.13)
3,579.10	80.00	3,499.10	7,102.74	13,625.26	(6,522.52)
738.47	0.00	738.47	8,858.38	6,910.01	1,948.37
1,756.73	2,180.00	(423.27)	19,264.40	24,918.27	(5,653.87)
94.22	320.00	(225.78)	7,995.09	17,875.98	(9,880.89)
<u>16,135.00</u>	<u>43,525.00</u>	<u>(27,390.00)</u>	<u>133,531.20</u>	<u>214,991.93</u>	<u>(81,460.73)</u>
<u><b>15,980.03</b></u>	<u><b>(7,482.00)</b></u>	<u><b>23,462.03</b></u>	<u><b>28,397.41</b></u>	<u><b>(42,703.47)</b></u>	<u><b>71,100.88</b></u>
			<b>Total Net Income</b>		

### District 3 Receipts Register (05/01/2018 - 05/31/2018)

Receipt date	Customer	Payment method	Transaction number	Transaction date	Txn currency	Txn amount	Amount (USD)	Amount applied (USD)	Deposited on	Bank account
05/31/2018	C-00000122--July Jubilee	Check		05/31/2018	USD	120.00	120.00	120.00	05/31/2018	6622 Checking
05/31/2018	C-00000123--TLI Revenue	Check		05/31/2018	USD	35.00	35.00	35.00	05/31/2018	6622 Checking
05/29/2018	C-00000123--TLI Revenue	Check		05/29/2018	USD	7.00	7.00	7.00	05/29/2018	6622 Checking
05/25/2018	C-00000123--TLI Revenue	Check		05/25/2018	USD	7.00	7.00	7.00	05/25/2018	6622 Checking
05/24/2018	C-00002218--Spring Conference	Check		4/2018 05/2018	USD	830.00	830.00	830.00	05/24/2018	6622 Checking
05/24/2018	C-00002218--Spring Conference	Check		05/24/2018	USD	740.00	740.00	740.00	05/24/2018	6622 Checking
05/24/2018	C-00002218--Spring Conference	Check		05/24/2018	USD	719.00	719.00	719.00	05/24/2018	6622 Checking
05/24/2018	C-00002218--Spring Conference	Check		05/24/2018	USD	480.00	480.00	480.00	05/24/2018	6622 Checking
05/24/2018	C-00002218--Spring Conference	Check		05/24/2018	USD	245.00	245.00	245.00	05/24/2018	6622 Checking
05/23/2018	C-00002218--Spring Conference	Check		05/23/2018	USD	1,867.00	1,867.00	1,867.00	05/23/2018	6622 Checking
05/23/2018	C-00002218--Spring Conference	Check		05/23/2018	USD	770.00	770.00	770.00	05/23/2018	6622 Checking
05/23/2018	C-00002218--Spring Conference	Check		05/23/2018	USD	10.00	10.00	10.00	05/23/2018	6622 Checking
05/21/2018	C-00002218--Spring Conference	Check		05/21/2018	USD	316.00	316.00	316.00	05/21/2018	6622 Checking
05/15/2018	C-00002218--Spring Conference	Check		05/15/2018	USD	395.00	395.00	395.00	05/15/2018	6622 Checking
05/15/2018	C-00002218--Spring Conference	Check		05/15/2018	USD	45.00	45.00	45.00	05/15/2018	6622 Checking
05/14/2018	C-00002218--Spring Conference	Check		05/14/2018	USD	640.00	640.00	640.00	05/14/2018	6622 Checking
05/14/2018	C-00002218--Spring Conference	Check		05/14/2018	USD	395.00	395.00	395.00	05/14/2018	6622 Checking
05/14/2018	C-00002218--Spring Conference	Check		05/14/2018	USD	325.00	325.00	325.00	05/14/2018	6622 Checking
05/14/2018	C-00002218--Spring Conference	Check		05/14/2018	USD	250.00	250.00	250.00	05/14/2018	6622 Checking
05/11/2018	C-00002218--Spring Conference	Check		05/11/2018	USD	205.00	205.00	205.00	05/11/2018	6622 Checking
05/10/2018	C-00002218--Spring Conference	Check		05/10/2018	USD	205.00	205.00	205.00	05/10/2018	6622 Checking
05/09/2018	C-00002218--Spring Conference	Check		05/09/2018	USD	835.00	835.00	835.00	05/09/2018	6622 Checking
05/08/2018	C-00002218--Spring Conference	Check		05/08/2018	USD	1,150.00	1,150.00	1,150.00	05/08/2018	6622 Checking
05/07/2018	C-00002218--Spring Conference	Check		06/27/2018	USD	585.00	585.00	585.00	05/07/2018	6622 Checking
05/07/2018	C-00002218--Spring Conference	Check		05/07/2018	USD	555.00	555.00	555.00	05/07/2018	6622 Checking
05/07/2018	C-00002218--Spring Conference	Check		05/07/2018	USD	425.00	425.00	425.00	05/07/2018	6622 Checking
05/07/2018	C-00002218--Spring Conference	Check		05/07/2018	USD	155.00	155.00	155.00	05/07/2018	6622 Checking
05/07/2018	C-00002218--Spring Conference	Check		05/07/2018	USD	70.00	70.00	70.00	05/07/2018	6622 Checking
05/07/2018	C-00000123--TLI Revenue	Check		05/07/2018	USD	21.00	21.00	21.00	05/07/2018	6622 Checking
05/04/2018	C-00002218--Spring Conference	Check		05/04/2018	USD	385.00	385.00	385.00	05/04/2018	6622 Checking
05/04/2018	C-00002218--Spring Conference	Check		05/04/2018	USD	385.00	385.00	385.00	05/04/2018	6622 Checking
05/03/2018	C-00002218--Spring Conference	Check		05/03/2018	USD	310.00	310.00	310.00	05/03/2018	6622 Checking
05/02/2018	C-00002218--Spring Conference	Check		05/02/2018	USD	45.00	45.00	45.00	05/02/2018	6622 Checking
05/01/2018	C-00002218--Spring Conference	Check		05/01/2018	USD	475.00	475.00	475.00	05/01/2018	6622 Checking

**District 3  
Receipts Register (05/01/2018 - 05/31/2018)**

Receipt date	Customer	Payment method	Transaction number	Trans- action date	Txn cur- rency	Txn amount	Amount (USD)	Amou- nt ap- plied (USD)	De- posited on	Bank ac- count
<b>Total</b>							<u>14,002.00</u>	<u>14,002.00</u>		



### District 3 Bills Register (05/01/2018 - 05/31/2018)

Date	Vendor	Bill#/Adj#	Due date	Descr	Curr	Trans. amount	Base amount(USD)	Amount paid (USD)
05/16/2018	V- 00000002--Toast masters Interna- tional - WHQ		05/16/2018		USD	3,579.10	3,579.10	3,579.10
05/25/2018	V- 00000002--Toast masters Interna- tional - WHQ		05/25/2018		USD	216.55	216.55	216.55
05/02/2018	V- 00000305--Bank Card Merchant Fees		05/02/2018		USD	703.38	703.38	703.38
05/01/2018	V- 00000306--Mailc himp.Com		05/01/2018		USD	127.50	127.50	127.50
05/31/2018	V- 00000306--Mailc himp.Com		05/31/2018		USD	127.50	127.50	127.50
05/02/2018	V- 00000308--Authn et Gateway Fee		05/02/2018		USD	10.00	10.00	10.00
05/25/2018	V-00000334--RC Type, Print & Di- rect Mail		05/25/2018		USD	479.00	479.00	479.00
05/19/2018	V- 00002310--Carol Polcyn		05/19/2018		USD	746.80	746.80	746.80
05/09/2018	V- 00002984--Retur n Item Charge- back Fee		05/09/2018	Charge- back	USD	7.00	7.00	7.00
05/31/2018	V- 00002984--Retur n Item Charge- back Fee		05/31/2018		USD	12.00	12.00	12.00
05/30/2018	V- 00005662--Conni e Weiss		05/30/2018		USD	38.36	38.36	38.36
05/05/2018	V- 00006746--Rang el, Laurie		05/05/2018		USD	236.57	236.57	236.57
05/20/2018	V- 00006747--Bettie Covington		05/20/2017		USD	65.00	65.00	65.00
05/25/2018	V- 00017239--Don Griffith		05/25/2018		USD	50.00	50.00	50.00
05/14/2018	V- 00022697--Fount ain of Life Lutheran Church		05/14/2018		USD	1,395.00	1,395.00	1,395.00
05/01/2018	V- 00023813--Thun derbird Executive Inn		05/01/2018		USD	3,000.00	3,000.00	3,000.00
05/19/2018	V- 00026475--Trinity Church		05/19/2018		USD	400.00	400.00	400.00
05/20/2018	V- 00029980--Tabith a Christensen		05/20/2018		USD	188.57	188.57	188.57
05/08/2018	V- 00030933--Lane Awards		05/08/2018		USD	30.00	30.00	30.00
05/22/2018	V- 00031104--Cathe rine Norman		05/22/2018		USD	470.49	470.49	470.49
05/25/2018	V- 00031406--UPS		05/25/2018		USD	2,155.25	2,155.25	2,155.25

### District 3 Bills Register (05/01/2018 - 05/31/2018)

Date	Vendor	Bill#/Adj#	Due date	Descr	Curr	Trans. amount	Base amount(USD)	Amount paid (USD)
05/30/2018	Store V- 00031406--UPS		05/30/2018		USD	1,023.24	1,023.24	1,023.24
05/05/2018	Store V- 00031736--Patricia Fripp		05/05/2018		USD	500.00	500.00	500.00
05/14/2018	V- 00031737--Matthew Marino		05/14/2018		USD	250.00	250.00	250.00
05/14/2018	V- 00031738--Private Productions		05/14/2018		USD	700.00	700.00	700.00
05/19/2018	V- 00031739--Karen Garvin		05/19/2018		USD	186.70	186.70	186.70
05/20/2018	V- 00031740--Marian Milsaps		05/20/2018		USD	167.41	167.41	167.41
05/20/2018	V- 00031741--Mike Freeman		05/20/2018		USD	170.10	170.10	170.10
05/20/2018	V- 00031742--Floyd Parks		05/20/2018		USD	24.50	24.50	24.50
05/29/2018	V- 00031743--Nicole Nealon		05/29/2018		USD	28.60	28.60	28.60
05/30/2018	V- 00031744--Christina Mencuccini		05/30/2018		USD	40.00	40.00	40.00
05/30/2018	V- 00031744--Christina Mencuccini		05/30/2018		USD	82.77	82.77	82.77
05/10/2018	V- 00031747--Wild Horse Pass Hotel		05/10/2018		USD	2,000.00	2,000.00	2,000.00
05/24/2018	V- 00031748--Seed Money		05/24/2018		USD	480.00	480.00	480.00
05/20/2018	V-00031749--AZ Pro Rents		05/20/2018		USD	380.00	380.00	380.00
<b>Grand total</b>						<b>20,071.39</b>	<b>20,071.39</b>	

# District 3 Reconciliation Report

As Of 05/31/2018  
Account: Cash - Bank of America (6622)

Statement Ending Balance	50,909.01
Deposits in Transit	0.00
Outstanding Checks and Charges	(1,770.54)
Adjusted Bank Balance	49,138.47
Book Balance	49,138.47
Adjustments*	0.00
Adjusted Book Balance	49,138.47

Total Checks and Charges Cleared	13,836.97	Total Deposits Cleared	14,002.00
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## Deposits

Name	Memo	Date	Doc No	Cleared	In Transit
Spring Conference		05/01/2018		475.00	
Spring Conference		05/02/2018		45.00	
Spring Conference		05/03/2018		310.00	
Spring Conference		05/04/2018		385.00	
Spring Conference		05/04/2018		385.00	
Spring Conference		05/07/2018		555.00	
Spring Conference		05/07/2018		70.00	
Spring Conference		05/07/2018		425.00	
Spring Conference		05/07/2018		585.00	
TLI Revenue		05/07/2018		21.00	
Spring Conference		05/07/2018		155.00	
Spring Conference		05/08/2018		1,150.00	
Spring Conference		05/09/2018		835.00	
Spring Conference		05/10/2018		205.00	
Spring Conference		05/11/2018		205.00	
Spring Conference		05/14/2018		640.00	
Spring Conference		05/14/2018		250.00	
Spring Conference		05/14/2018		395.00	
Spring Conference		05/14/2018		325.00	
Spring Conference		05/15/2018		45.00	
Spring Conference		05/15/2018		395.00	
Spring Conference		05/21/2018		316.00	
Spring Conference		05/23/2018		1,867.00	
Spring Conference		05/23/2018		770.00	
Spring Conference		05/23/2018		10.00	
Spring Conference		05/24/2018		740.00	
Spring Conference		05/24/2018		480.00	
Spring Conference		05/24/2018		719.00	
Spring Conference		05/24/2018		245.00	
Spring Conference		05/24/2018		830.00	
TLI Revenue		05/25/2018		7.00	
TLI Revenue		05/29/2018		7.00	
TLI Revenue		05/31/2018		35.00	
July Jubilee		05/31/2018		120.00	
<b>Total Deposits</b>				<b>14,002.00</b>	<b>0.00</b>

## Checks and Charges

Name	Memo	Date	Check No	Cleared	Outstanding
Geoff Mullen		06/25/2016	7291		7.00
SogetiMasters		10/29/2016	7356		14.00
Leading Articulate An- chors		10/29/2016	7359		14.00
Thomas Mundar		03/31/2017	7444		7.00
Catherine Hoffman		05/30/2017	7472		92.01
Luke Honor Guard		05/30/2017	7473		100.00
Liz Foglesong		09/09/2017	7530		7.00
Justin Barclay		09/09/2017	7531		7.00
Brian Lee		09/09/2017	7535		7.00
Luke Honor Guard	7541	10/27/2017			100.00
Mailchimp.Com		05/01/2018		127.50	

# District 3 Reconciliation Report

As Of 05/31/2018

Account: Cash - Bank of America (6622)

Thunderbird Executive Inn	05/01/2018		3,000.00	
Authnet Gateway Fee	05/02/2018		10.00	
Bank Card Merchant Fees	05/02/2018		703.38	
Rangel, Laurie	05/05/2018	7606	236.57	
Patricia Fripp	05/05/2018	7607	500.00	
Lane Awards	05/08/2018		30.00	
Return Item Chargeback Fee	05/09/2018		7.00	
Wild Horse Pass Hotel	05/10/2018		2,000.00	
Matthew Marino	05/14/2018	7608	250.00	
Fountain of Life Lutheran Church	05/14/2018	7611	1,395.00	
Private Productions	05/14/2018	7612	700.00	
Trinity Church	05/19/2018	7613	400.00	
Karen Garvin	05/20/2018	7614	186.70	
Carol Polcyn	05/20/2018	7615		746.80
Tabitha Christensen	05/20/2018	7616	188.57	
Bettie Covington	05/20/2018	7617	65.00	
Mariann Milsaps	05/20/2018	7618	167.41	
Mike Freeman	05/20/2018	7619	170.10	
Floyd Parks	05/20/2018	7620	24.50	
AZ Pro Rents	05/20/2018		380.00	
Catherine Norman	05/22/2018	7621	470.49	
Seed Money	05/24/2018		480.00	
RC Type, Print & Direct Mail	05/25/2018	7622		479.00
UPS Store	05/25/2018		2,155.25	
Don Griffith	05/25/2018		50.00	
Nicole Nealon	05/29/2018	7623		28.60
Christina Mencuccini	05/30/2018	7624		40.00
Connie Weiss	05/30/2018	7625		38.36
Christina Mencuccini	05/30/2018	7626		82.77
Return Item Chargeback Fee	05/31/2018		12.00	
Mailchimp.Com	05/31/2018		127.50	
<b>Total Checks and Charges</b>			<b>13,836.97</b>	<b>1,770.54</b>

# District 3 Reconciliation Report

As Of 05/31/2018  
Account: District Reserve Receivable

Statement Ending Balance	98,448.77
Deposits in Transit	0.00
Outstanding Checks and Charges	0.00
Adjusted Bank Balance	98,448.77
Book Balance	98,448.77
Adjustments*	0.00
Adjusted Book Balance	98,448.77

Total Checks and Charges Cleared	4,818.89	Total Deposits Cleared	2,592.03
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## Deposits

Name	Memo	Date	Doc No	Cleared	In Transit
General Ledger Entry	May 2018 Membership Revenue	05/31/2018		2,592.03	
<b>Total Deposits</b>				<b>2,592.03</b>	<b>0.00</b>

## Checks and Charges

Name	Memo	Date	Check No	Cleared	Outstanding
Toastmasters International - WHQ		05/16/2018		3,579.10	
Toastmasters International - WHQ		05/25/2018		216.55	
UPS Store		05/30/2018		1,023.24	
<b>Total Checks and Charges</b>				<b>4,818.89</b>	<b>0.00</b>

**District 3**  
**Profit & Loss Statement (Actual vs. Budget GL Detail) (in USD)**

Month Ending 05/31/2018			07/01/2017 Through 05/31/2018		
Actual	Budget	Variance	Actual	Budget	Variance
<b>District Revenue</b>					
Membership Revenue					
2,592.03	3,033.00	(440.97)	91,643.15	91,429.00	214.15
2,592.03	3,033.00	(440.97)	91,643.15	91,429.00	214.15
Total Membership Revenue					
Conference Revenue					
Registration & Tickets					
Registration - Member					
0.00	30,000.00	(30,000.00)	0.00	58,675.00	(58,675.00)
0.00	30,000.00	(30,000.00)	0.00	58,675.00	(58,675.00)
Total Registration - Member					
Registration - Meal Events					
10,145.00	0.00	10,145.00	44,335.00	0.00	44,335.00
10,145.00	0.00	10,145.00	44,335.00	0.00	44,335.00
Total Registration - Meal Events					
Registration - No Item					
15,640.00	0.00	15,640.00	2,325.00	0.00	2,325.00
15,640.00	0.00	15,640.00	2,325.00	0.00	2,325.00
Total Registration - No Item					
25,785.00	30,000.00	(4,215.00)	46,660.00	58,675.00	(12,015.00)
25,785.00	30,000.00	(4,215.00)	46,660.00	58,675.00	(12,015.00)
Total Registration & Tickets					
Non Registration					
Non Registration					
0.00	810.00	(810.00)	50.00	810.00	(760.00)
550.00	0.00	550.00	1,550.00	0.00	1,550.00
100.00	1,000.00	(900.00)	1,060.00	3,412.46	(2,352.46)
2,586.00	1,200.00	1,386.00	4,408.00	2,250.00	2,158.00
531.00	0.00	531.00	910.00	0.00	910.00
0.00	0.00	0.00	(185.00)	0.00	(185.00)
(50.00)	0.00	(50.00)	(50.00)	0.00	(50.00)
3,717.00	3,010.00	707.00	7,743.00	6,472.46	1,270.54
3,717.00	3,010.00	707.00	7,743.00	6,472.46	1,270.54
29,502.00	33,010.00	(3,508.00)	54,403.00	65,147.46	(10,744.46)
Total Non Registration					
Total Non Registration					
Total Conference Revenue					
Fundraising Revenue					
Registration & Tickets					
0.00	0.00	0.00	3,774.00	3,774.00	0.00
0.00	0.00	0.00	3,774.00	3,774.00	0.00
Total Fundraising Revenue					
TLI Revenue					
Registration & Tickets					
Registration - Member					
0.00	0.00	0.00	0.00	11,887.00	(11,887.00)
0.00	0.00	0.00	0.00	11,887.00	(11,887.00)
Total Registration - Member					
Registration - No Item					
21.00	0.00	21.00	11,614.00	0.00	11,614.00
21.00	0.00	21.00	11,614.00	0.00	11,614.00
Total Registration - No Item					
Total Registration & Tickets					
0.00	0.00	0.00	11,614.00	11,887.00	(273.00)
Non Registration					
Non Registration					
0.00	0.00	0.00	150.00	100.00	50.00
0.00	0.00	0.00	(49.00)	0.00	(49.00)
0.00	0.00	0.00	0.00	(49.00)	49.00
0.00	0.00	0.00	101.00	51.00	50.00
Total Non Registration					

**District 3**  
**Profit & Loss Statement (Actual vs. Budget GL Detail) (in USD)**

Month Ending 05/31/2018			07/01/2017 Through 05/31/2018			
Actual	Budget	Variance		Actual	Budget	Variance
0.00	0.00	0.00	Total Non Registration	101.00	51.00	50.00
21.00	0.00	21.00	Total TLI Revenue	11,715.00	11,938.00	(223.00)
0.00	0.00	0.00	Speech Contest Revenue			
0.00	0.00	0.00	6035-000000 - Raffle Revenue	205.33	0.00	205.33
0.00	0.00	0.00	Total Speech Contest Revenue	205.33	0.00	205.33
0.00	0.00	0.00	Other Revenue			
0.00	0.00	0.00	6020-000000 - Miscellaneous Income	188.13	0.00	188.13
0.00	0.00	0.00	Total Other Revenue	188.13	0.00	188.13
32,115.03	36,043.00	(3,927.97)	Total District Revenue	161,928.61	172,288.46	(10,359.85)
			<b>District Expenses</b>			
			Conference Expenses			
0.00	100.00	(100.00)	7008-000000 - Promotional Materials	0.00	200.00	(200.00)
0.00	100.00	(100.00)	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	383.55	300.00	83.55
235.10	400.00	(164.90)	7012-000000 - Supplies & Stationery Expense	608.80	895.00	(286.20)
1,000.00	250.00	750.00	7014-000000 - Room Rental Event Expense	3,551.29	500.00	3,051.29
0.00	27,000.00	(27,000.00)	7016-000000 - Meal Event Expense	20,663.91	53,728.00	(33,064.09)
666.50	200.00	466.50	7018-000000 - Decorations Expense	666.50	400.00	266.50
2,283.91	2,400.00	(116.09)	7020-000000 - Printing Expense	2,556.58	4,632.28	(2,075.70)
1,080.00	750.00	330.00	7022-000000 - Audio Visual Expense	1,680.00	1,500.00	180.00
0.00	0.00	0.00	7030-000000 - Photocopying Expense	127.20	0.00	127.20
0.00	0.00	0.00	7044-000000 - Postage & Shipping Expense	147.00	0.00	147.00
188.57	500.00	(311.43)	7080-000000 - Gifts & Thank Yous	188.57	1,060.00	(871.43)
2,163.50	910.00	1,253.50	7086-000000 - Miscellaneous Expenses	4,014.79	1,010.00	3,004.79
0.00	400.00	(400.00)	7090-000000 - Equipment Rental	245.90	880.00	(634.10)
7,617.58	33,010.00	(25,392.42)	Total Conference Expenses	34,834.09	65,105.28	(30,271.19)
			Fundraising Expenses			
0.00	0.00	0.00	7008-000000 - Promotional Materials	0.00	2,096.20	(2,096.20)
0.00	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	2,832.38	736.18	2,096.20
0.00	0.00	0.00	7014-000000 - Room Rental Event Expense	1,350.00	1,350.00	0.00
0.00	0.00	0.00	7018-000000 - Decorations Expense	387.01	387.01	0.00
0.00	0.00	0.00	7020-000000 - Printing Expense	278.09	278.09	0.00
0.00	0.00	0.00	7078-000000 - Food Expense	4,648.99	4,648.99	0.00
0.00	0.00	0.00	7080-000000 - Gifts & Thank Yous	167.47	167.47	0.00
0.00	0.00	0.00	7086-000000 - Miscellaneous Expenses	25.00	25.00	0.00
0.00	0.00	0.00	Total Fundraising Expenses	9,688.94	9,688.94	0.00
			TLI Expenses			
0.00	200.00	(200.00)	7006-000000 - Educational Materials	71.43	800.00	(728.57)
0.00	600.00	(600.00)	7008-000000 - Promotional Materials	553.15	1,753.15	(1,200.00)
0.00	800.00	(800.00)	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	434.40	2,034.40	(1,600.00)
142.35	0.00	142.35	7012-000000 - Supplies & Stationery Expense	1,764.84	2,961.42	(1,196.58)
1,795.00	0.00	1,795.00	7014-000000 - Room Rental Event Expense	8,285.00	10,645.00	(2,360.00)
0.00	0.00	0.00	7016-000000 - Meal Event Expense	409.65	0.00	409.65
0.00	2,000.00	(2,000.00)	7020-000000 - Printing Expense	2,508.75	6,210.75	(3,702.00)

**District 3**  
**Profit & Loss Statement (Actual vs. Budget GL Detail) (in USD)**

Month Ending 05/31/2018			07/01/2017 Through 05/31/2018			
Actual	Budget	Variance		Actual	Budget	Variance
0.00	0.00	0.00	7044-000000 - Postage & Shipping Expense	7.80	0.00	7.80
0.00	0.00	0.00	7078-000000 - Food Expense	4,822.32	4,039.16	783.16
0.00	160.00	(160.00)	7080-000000 - Gifts & Thank Yous	0.00	320.00	(320.00)
0.00	0.00	0.00	7082-000000 - Incentives	574.37	147.24	427.13
0.00	200.00	(200.00)	7086-000000 - Miscellaneous Expenses	100.00	1,100.00	(1,000.00)
1,937.35	3,960.00	(2,022.65)	Total TLI Expenses	19,531.71	30,011.12	(10,479.41)
			Marketing Expense			
			Building New Clubs			
0.00	0.00	0.00	7006-000000 - Educational Materials	0.00	200.00	(200.00)
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	1,453.41	870.84	582.57
0.00	100.00	(100.00)	7020-000000 - Printing Expense	0.00	800.00	(800.00)
0.00	0.00	0.00	7028-000000 - Directory Expense	270.41	0.00	270.41
0.00	25.00	(25.00)	7044-000000 - Postage & Shipping Expense	30.34	400.00	(369.66)
216.55	300.00	(83.45)	7082-000000 - Incentives	581.45	2,700.00	(2,118.55)
216.55	425.00	(208.45)	Total Building New Clubs	2,335.61	4,970.84	(2,635.23)
			Membership Growth			
0.00	0.00	0.00	7008-000000 - Promotional Materials	152.04	152.04	0.00
0.00	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	0.00	80.00	(80.00)
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	34.57	0.00	34.57
48.00	200.00	(152.00)	7020-000000 - Printing Expense	924.47	968.65	(44.18)
0.00	0.00	0.00	7036-000000 - Advertising Expense	511.88	0.00	511.88
0.00	0.00	0.00	7044-000000 - Postage & Shipping Expense	55.65	60.00	(4.35)
0.00	0.00	0.00	7082-000000 - Incentives	2,557.92	3,225.00	(667.08)
0.00	0.00	0.00	7086-000000 - Miscellaneous Expenses	0.00	34.57	(34.57)
48.00	200.00	(152.00)	Total Membership Growth	4,236.53	4,520.26	(283.73)
			Club Coaches			
0.00	0.00	0.00	7014-000000 - Room Rental Event Expense	200.00	500.00	(300.00)
0.00	0.00	0.00	7016-000000 - Meal Event Expense	90.04	0.00	90.04
0.00	0.00	0.00	7020-000000 - Printing Expense	0.00	300.00	(300.00)
0.00	0.00	0.00	7078-000000 - Food Expense	28.87	318.91	(290.04)
0.00	0.00	0.00	Total Club Coaches	318.91	1,118.91	(800.00)
			Recognition			
0.00	0.00	0.00	7044-000000 - Postage & Shipping Expense	374.21	0.00	374.21
0.00	950.00	(950.00)	7082-000000 - Incentives	1,304.66	7,600.00	(6,295.34)
0.00	950.00	(950.00)	Total Recognition	1,678.87	7,600.00	(5,921.13)
			Other			
0.00	0.00	0.00	7080-000000 - Gifts & Thank Yous	0.00	400.00	(400.00)
0.00	0.00	0.00	7086-000000 - Miscellaneous Expenses	0.00	550.00	(550.00)
0.00	0.00	0.00	Total Other	0.00	950.00	(950.00)
264.55	1,575.00	(1,310.45)	Total Marketing Expense	8,569.92	19,160.01	(10,590.09)
			Communications & PR Expenses			
0.00	300.00	(300.00)	7008-000000 - Promotional Materials	1,853.76	3,720.53	(1,866.77)
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	52.58	52.53	0.05
147.00	0.00	147.00	7020-000000 - Printing Expense	5,592.03	0.00	5,592.03



**District 3**  
**Profit & Loss Statement (Actual vs. Budget GL Detail) (in USD)**

Month Ending 05/31/2018			07/01/2017 Through 05/31/2018			
Actual	Budget	Variance		Actual	Budget	Variance
0.00	0.00	0.00	7024-000000 - Newsletter Expense	216.59	4,700.00	(4,483.41)
0.00	0.00	0.00	7026-000000 - Website Expense	684.47	6,050.00	(5,365.53)
0.00	2,100.00	(2,100.00)	7036-000000 - Advertising Expense	4,612.50	7,700.00	(3,087.50)
0.00	0.00	0.00	7040-000000 - Trade Show Registration Expense	4,674.00	4,874.00	(200.00)
0.00	0.00	0.00	7044-000000 - Postage & Shipping Expense	0.00	400.00	(400.00)
0.00	0.00	0.00	7086-000000 - Miscellaneous Expenses	0.00	200.00	(200.00)
147.00	2,400.00	(2,253.00)	Total Communications & PR Expenses	17,685.93	27,697.06	(10,011.13)
			Education & Training Expense			
			Distinguished Clubs			
0.00	0.00	0.00	7020-000000 - Printing Expense	0.00	600.00	(600.00)
0.00	20.00	(20.00)	7044-000000 - Postage & Shipping Expense	0.00	200.00	(200.00)
0.00	0.00	0.00	7082-000000 - Incentives	0.00	500.00	(500.00)
0.00	20.00	(20.00)	Total Distinguished Clubs	0.00	1,300.00	(1,300.00)
			Training Club Officers			
0.00	40.00	(40.00)	7006-000000 - Educational Materials	0.00	320.00	(320.00)
0.00	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	0.00	500.00	(500.00)
0.00	0.00	0.00	7016-000000 - Meal Event Expense	86.61	0.00	86.61
0.00	0.00	0.00	7020-000000 - Printing Expense	290.32	0.00	290.32
0.00	0.00	0.00	7078-000000 - Food Expense	33.42	0.00	33.42
0.00	0.00	0.00	7080-000000 - Gifts & Thank You's	30.38	0.00	30.38
0.00	40.00	(40.00)	Total Training Club Officers	440.73	820.00	(379.27)
			Training Division & Area Governors			
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	0.00	200.00	(200.00)
0.00	0.00	0.00	7020-000000 - Printing Expense	0.00	300.00	(300.00)
0.00	0.00	0.00	7078-000000 - Food Expense	939.00	3,339.00	(2,400.00)
0.00	0.00	0.00	Total Training Division & Area Governors	939.00	3,839.00	(2,900.00)
			Training Areas & Divisions			
0.00	0.00	0.00	7006-000000 - Educational Materials	0.00	300.00	(300.00)
0.00	20.00	(20.00)	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	0.00	160.00	(160.00)
0.00	0.00	0.00	7016-000000 - Meal Event Expense	72.26	0.00	72.26
0.00	0.00	0.00	7020-000000 - Printing Expense	32.05	0.00	32.05
0.00	0.00	0.00	7078-000000 - Food Expense	90.47	72.26	18.21
0.00	20.00	(20.00)	Total Training Areas & Divisions	194.78	532.26	(337.48)
			Other			
3,579.10	0.00	3,579.10	7004-000000 - Badges & Pins	3,629.26	2,400.00	1,229.26
0.00	0.00	0.00	7006-000000 - Educational Materials	0.00	200.00	(200.00)
0.00	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	0.00	400.00	(400.00)
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	22.95	0.00	22.95
0.00	0.00	0.00	7014-000000 - Room Rental Event Expense	0.00	180.00	(180.00)
0.00	0.00	0.00	7020-000000 - Printing Expense	54.00	254.00	(200.00)
0.00	0.00	0.00	7044-000000 - Postage & Shipping Expense	0.00	400.00	(400.00)
0.00	0.00	0.00	7078-000000 - Food Expense	0.00	300.00	(300.00)
0.00	0.00	0.00	7082-000000 - Incentives	1,822.02	3,000.00	(1,177.98)

**District 3**  
**Profit & Loss Statement (Actual vs. Budget GL Detail) (in USD)**

Month Ending 05/31/2018			07/01/2017 Through 05/31/2018			
Actual	Budget	Variance		Actual	Budget	Variance
3,579.10	0.00	3,579.10	Total Other	5,528.23	7,134.00	(1,605.77)
3,579.10	80.00	3,499.10	Total Education & Training Expense	7,102.74	13,625.26	(6,522.52)
			Speech Contest Expenses			
577.34	0.00	577.34	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	8,428.00	5,607.64	2,820.36
161.13	0.00	161.13	7012-000000 - Supplies & Stationery Expense	254.66	298.88	(44.22)
0.00	0.00	0.00	7014-000000 - Room Rental Event Expense	0.00	200.00	(200.00)
0.00	0.00	0.00	7020-000000 - Printing Expense	103.49	503.49	(400.00)
0.00	0.00	0.00	7078-000000 - Food Expense	72.23	300.00	(227.77)
738.47	0.00	738.47	Total Speech Contest Expenses	8,858.38	6,910.01	1,948.37
			Administration Expenses			
0.00	0.00	0.00	6020-000000 - Miscellaneous Income	(39.99)	0.00	(39.99)
0.00	0.00	0.00	7004-000000 - Badges & Pins	592.87	758.95	(166.08)
0.00	0.00	0.00	7008-000000 - Promotional Materials	373.37	1,200.00	(826.63)
0.00	0.00	0.00	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	3,589.32	1,247.65	2,341.67
0.00	0.00	0.00	7012-000000 - Supplies & Stationery Expense	937.79	1,137.79	(200.00)
0.00	0.00	0.00	7014-000000 - Room Rental Event Expense	2,447.08	1,400.00	1,047.08
769.35	575.00	194.35	7020-000000 - Printing Expense	2,084.83	2,899.00	(814.17)
0.00	0.00	0.00	7022-000000 - Audio Visual Expense	70.57	0.00	70.57
255.00	270.00	(15.00)	7026-000000 - Website Expense	3,103.14	3,560.90	(457.76)
0.00	200.00	(200.00)	7034-000000 - Conference Calls & Webinars Expense	0.00	1,600.00	(1,600.00)
0.00	0.00	0.00	7044-000000 - Postage & Shipping Expense	395.75	226.75	169.00
0.00	50.00	(50.00)	7046-000000 - Express Mail/Courier Expense	0.00	250.00	(250.00)
0.00	0.00	0.00	7048-000000 - Equipment Purchase Expense (Less than \$500)	0.00	1,425.00	(1,425.00)
0.00	0.00	0.00	7058-000000 - Lodging Expense	158.35	0.00	158.35
732.38	600.00	132.38	7070-000000 - Bank Charges & Credit Card Fee Expense	3,947.58	4,481.40	(533.82)
0.00	200.00	(200.00)	7078-000000 - Food Expense	32.03	2,145.00	(2,112.97)
0.00	50.00	(50.00)	7084-000000 - Sympathy Expense	0.00	450.00	(450.00)
0.00	100.00	(100.00)	7086-000000 - Miscellaneous Expenses	90.00	900.00	(810.00)
0.00	135.00	(135.00)	7088-000000 - Storage Expenses	1,481.71	1,235.83	245.88
1,756.73	2,180.00	(423.27)	Total Administration Expenses	19,264.40	24,918.27	(5,653.87)
			Travel Expense			
			District Director			
0.00	0.00	0.00	7056-000000 - Convention Registration Fees Expense	0.00	200.00	(200.00)
0.00	0.00	0.00	7058-000000 - Lodging Expense	494.93	2,600.00	(2,105.07)
0.00	0.00	0.00	7060-000000 - Transportation - Airfare Expense	0.00	70.00	(70.00)
0.00	80.00	(80.00)	7062-000000 - Transportation - Mileage Expense	0.00	960.00	(960.00)
0.00	0.00	0.00	7064-000000 - Transportation - Taxis/Shuttle Expense	0.00	70.00	(70.00)
0.00	0.00	0.00	7068-000000 - Transportation - Other	1,342.11	0.00	1,342.11

**District 3**  
**Profit & Loss Statement (Actual vs. Budget GL Detail) (in USD)**

Month Ending 05/31/2018			07/01/2017 Through 05/31/2018			
Actual	Budget	Variance		Actual	Budget	Variance
0.00	0.00	0.00	Expense			
0.00	80.00	(80.00)	7078-000000 - Food Expense	27.75	390.00	(362.25)
			Total District Director	1,864.79	4,290.00	(2,425.21)
			Program Quality Director			
0.00	0.00	0.00	7056-000000 - Convention Registra- tion Fees Expense	635.00	635.00	0.00
0.00	0.00	0.00	7058-000000 - Lodging Expense	1,966.60	2,557.80	(591.20)
0.00	0.00	0.00	7060-000000 - Transportation - Air- fare Expense	51.09	51.09	0.00
0.00	0.00	0.00	7062-000000 - Transportation - Mileage Expense	214.20	274.20	(60.00)
0.00	0.00	0.00	7064-000000 - Transportation - Taxis/Shuttle Expense	0.00	6.22	(6.22)
0.00	0.00	0.00	7066-000000 - Transportation - Rail Expense	6.22	0.00	6.22
0.00	0.00	0.00	7078-000000 - Food Expense	98.37	218.37	(120.00)
0.00	0.00	0.00	Total PQD	2,971.48	3,742.68	(771.20)
			Club Growth Director			
0.00	0.00	0.00	7016-000000 - Meal Event Expense	17.58	0.00	17.58
0.00	0.00	0.00	7056-000000 - Convention Registra- tion Fees Expense	525.00	525.00	0.00
0.00	0.00	0.00	7058-000000 - Lodging Expense	1,913.53	2,513.53	(600.00)
0.00	0.00	0.00	7062-000000 - Transportation - Mileage Expense	0.00	200.00	(200.00)
0.00	0.00	0.00	7064-000000 - Transportation - Taxis/Shuttle Expense	12.51	12.51	0.00
0.00	0.00	0.00	7078-000000 - Food Expense	220.20	357.78	(137.58)
0.00	0.00	0.00	Total CGD	2,688.82	3,608.82	(920.00)
			Public Relations Manager			
0.00	0.00	0.00	7062-000000 - Transportation - Mileage Expense	0.00	80.00	(80.00)
0.00	0.00	0.00	Total PR Manager	0.00	80.00	(80.00)
			Administration Manager			
0.00	40.00	(40.00)	7062-000000 - Transportation - Mileage Expense	0.00	360.00	(360.00)
0.00	40.00	(40.00)	Total Admin Manager	0.00	360.00	(360.00)
			Division Director			
0.00	0.00	0.00	7062-000000 - Transportation - Mileage Expense	0.00	480.00	(480.00)
0.00	0.00	0.00	Total Division Director	0.00	480.00	(480.00)
			Area Director			
0.00	0.00	0.00	7062-000000 - Transportation - Mileage Expense	0.00	1,920.00	(1,920.00)
0.00	0.00	0.00	Total Area Director	0.00	1,920.00	(1,920.00)
			Other Member			
94.22	200.00	(105.78)	7062-000000 - Transportation - Mileage Expense	450.00	3,394.48	(2,944.48)
0.00	0.00	0.00	7068-000000 - Transportation - Other Expense	20.00	0.00	20.00
94.22	200.00	(105.78)	Total Other Member	470.00	3,394.48	(2,924.48)
94.22	320.00	(225.78)	Total Travel Expense	7,995.09	17,875.98	(9,880.89)
16,135.00	43,525.00	(27,390.00)	Total District Expenses	133,531.20	214,991.93	(81,460.73)
<b>15,980.03</b>	<b>(7,482.00)</b>	<b>23,462.03</b>	<b>Total Net Income</b>	<b>28,397.41</b>	<b>(42,703.47)</b>	<b>71,100.88</b>

1. - TLI Room Expense is for July. TI will move with June financials