



TOASTMASTERS INTERNATIONAL
Certification for
July
2017-2018

DISTRICT **3**

INSTRUCTIONS:

1. Complete all sections on the Narrative tab.
2. Fill in the white cells below with the appropriate information and print out this page.
3. Obtain related signature below. **Electronic signatures are not acceptable.**
4. Distribute monthly reports per Toastmasters International protocol 8.4, to the District Director, Program Quality Director and the Club Growth Director within 30 days after the end of the month.
5. **Quarter reports due to World Headquarters:**
 - * September Report: **October 31**
 - * December (Audit) Report: **February 15**
 - * March Report: **April 30**
 - * June (Audit) Report: **August 31**
6. Submit approved narratives and certification page to World Headquarters by email or fax:
 - * Scan and email the PDF to **DistrictFinancialReports@toastmasters.org**
 - * Or fax to (949) 858-1207

NOTE: This certification form must be complete for the report to be accepted by World Headquarters. Reserve funds will not be released until World Headquarters receives the completed report.

In Base Currency	<u>USD</u>
Monthly Net Income/(Loss)	<u>(3,949.29)</u>
Year to Date Net Income/(Loss)	<u>(3,949.29)</u>
Total Available Funds	<u>93,837.08</u>

1. We, the undersigned, certify that all district financial records have been made available to the audit committee (Mid-year and Year-end) for inspection and that that any unpaid bills or other outstanding obligations for the 2017-2018 term have been reported to the audit committee and included in accruals section of this audit. We further certify that there are no other outstanding district obligations incurred for the 2017-2018 term.

Dated this 5th day of September

District Director

Finance Manager

Complete only for the Mid-year Report and Year-end Report:

2. We, the undersigned members of the Audit Committee, have examined the records of District 3 for the 2017-2018 term in accordance with the Audit Committee Guidelines* and believe that this report properly reflects the operation for that term.

Dated this _____ day of _____

 Chairman

 Member

 Member

* Audit Committee Guidelines are available at the "District Finance" section of the website:
NOTE: Audit committee members cannot be members of the district executive committee (e.g., District Director, Program Quality Director, Club Growth Director, Immediate Past District Governor, Administration Manager, Finance Manager, Public Relations Manager, Division Directors, Area Directors).



In the following white cells, include a brief narrative (description/explanation) of the monthly income, revenues and expenses associated with each category of the Treasurer's Report. Explain if the monthly activities aligned or did not align with the district budget and the District Success Plan. A separate sheet may be used. For each of the four Quarter Reports, **all sections of this narrative page must be completed in order for the report to be accepted by World Headquarters.** The questions in the boxes are to help you formulate narratives. Delete the questions, and replace them with your narratives.

Membership Revenue

The district is in line with the budget goals for the year.
The revenue for the district is not less than budgeted. The District is in a better position than last year with 2 new clubs chartered in July 2017.
There is no variance between actuals and budget at this time.

Conference Net Income/(Loss)

Conference planning has just begun, the budget is being finalized, there have been no expenses yet.
The conference is expected to bring in a bit of money and should not lose money unless there is a significant attendance problem, flyers have been developed and promotion is already beginning to avoid that problem.
There were no unexpected expenses or revenues for the conference this month.
There is nothing budgeted and no expenses for conference for this month.

Fundraising Net Income/(Loss)

July Jubilee was held during the month of July.
This event was budgeted and was a revenue generating event.
The revenue will be used to offset the cost of the event.
Low attendance will cause revenue to be low for this event.

TLI Net Income/(Loss)

TLI held 1 main event and a few smaller ones in Mohave, we were also preparing for back to back events in August.
There were no unexpected revenues or expenses this month.
All expenses were in line with expectations.

District Store Net Income/(Loss)

D3 does not have a District Store

Other Revenue

There was no unexpected revenues.
There was no revenue that may have caused the variance between actual vs. budget.

Marketing

July was primarily focused on planning and preparation. The most visible was the SMaC training in Chandler, Az.
The details for the membership programs (Smedley, Bragging rights) were put into place and aligned to budgets.
All expenses were in line with expectations.



TOASTMASTERS INTERNATIONAL

Narratives for

July

2017-2018

DISTRICT

3

In the following white cells, include a brief narrative (description/explanation) of the monthly income, revenues and expenses associated with each category of the Treasurer's Report. Explain if the monthly activities aligned or did not align with the district budget and the District Success Plan. A separate sheet may be used. For each of the four Quarter Reports, **all sections of this narrative page must be completed in order for the report to be accepted by World Headquarters.** The questions in the boxes are to help you formulate narratives. Delete the questions, and replace them with your narratives.

Communications and Public Relations

The focus this month was to schedule Networking Events (Small Business Expo (8/31), Ultimate Women's Expo (10/7-10/9)), Update Website (Vendor Selection Process), Information gathering for AZ TV and Networking Expos (Small Business Expo (8/31), Ultimate Women's Expo (10/7-10/9)) District Leader Photographs, Preparing artwork for District 3 and Toastmasters Banners, Preparing Fall Roadrunner Design, Preparing and Releasing Summer Roadrunner, Research for Book of Lists and Best Places to Work, Met with Region 10 Advisor, Developed D3 PRM Team, D3 Budget Meeting. There were no promotional events for the month of July. There were no unexpected expenses.

Education and Training

The focus for July was getting organized and planning for the year.
There were 2 area director training events held this month, one beginning of the year, one with July DEC.
There were no unexpected events.
All expenses were in line with expectations.

Speech contests

The focus for July was getting prepared and organized for the upcoming speech contest season. Trophies (purchased in June) were distributed, engraved plaques were paid for and distributed.
One contest training was held this month.
There were no unexpected expenses.
All expenses were in line with expectations.

Administration

The focus for the district this month was to train Area and Division Directors.
July Jubilee, DEC, Area and Division Director Training.
There was no unexpected expenses.
There was no variance between actual vs. budget.

Travel

The focus for the district this month was training Area and Division Directors, update the website, DEC Training travel was reimbursed this month.
There were no unexpected expenses.
There was no variance between actual vs. budget.

Other Expenses

There were no other expenses this month.

District 3
Balance Sheet (in USD)

07/01/2017 Through 07/31/2017

	Actual
Assets	
Current Assets	
Cash and Cash Equivalents	114,051.17
Prepaid Expenses	6,694.60
Total Current Assets	120,745.77
Total Assets	\$ 120,745.77
Liabilities and Equity	
Liabilities	
Current Liabilities	
Accrued Liabilities	59.62
Total Current Liabilities	59.62
Total Liabilities	59.62
Stockholders Equity	
Net Assets	124,635.44
Net Income (Loss)	(3,949.29)
Total Stockholders Equity	120,686.15
Total Liabilities and Equity	\$ 120,745.77

District 3
Available Funds (in USD)

Month Ending 07/31/2017

Available Funds

Cash & District Reserve	
Cash	
Cash - Bank of America (6622)	39,678.91
Total Cash	<u>39,678.91</u>
District Reserve	74,372.26
Total Cash & District Reserve	<u>114,051.17</u>
Minimum District Reserve Required at Year End	<u>(20,214.09)</u>
Total Available Funds	<u><u>93,837.08</u></u>

District 3
Profit & Loss (Actual vs. Budget Summary) (in USD)

Month Ending 07/31/2017			07/01/2017 Through 07/31/2017		
Actual	Budget	Variance	Actual	Budget	Variance
			District Revenue		
1,604.42	0.00	1,604.42	1,604.42	0.00	1,604.42
3,740.00	0.00	3,740.00	3,740.00	0.00	3,740.00
5,247.00	0.00	5,247.00	5,247.00	0.00	5,247.00
<u>10,591.42</u>	<u>0.00</u>	<u>10,591.42</u>	<u>10,591.42</u>	<u>0.00</u>	<u>10,591.42</u>
			District Expenses		
4,303.77	0.00	4,303.77	4,303.77	0.00	4,303.77
4,474.73	0.00	4,474.73	4,474.73	0.00	4,474.73
951.75	0.00	951.75	951.75	0.00	951.75
3,608.46	0.00	3,608.46	3,608.46	0.00	3,608.46
1,202.00	0.00	1,202.00	1,202.00	0.00	1,202.00
<u>14,540.71</u>	<u>0.00</u>	<u>14,540.71</u>	<u>14,540.71</u>	<u>0.00</u>	<u>14,540.71</u>
<u>(3,949.29)</u>	<u>0.00</u>	<u>(3,949.29)</u>	<u>(3,949.29)</u>	<u>0.00</u>	<u>(3,949.29)</u>
			Total Net Income		

District 3
Receipts Register (07/01/2017 - 07/31/2017)

Receipt date	Customer	Payment method	Transaction number	Transaction date	Txn currency	Txn amount	Amount (USD)	Amount applied (USD)	Deposited on	Bank account
07/31/2017	C-00000122--July Jubilee	Cash		07/31/2017	USD	102.00	102.00	102.00	07/31/2017	6622 Checking
07/31/2017	C-00000123--TLI Revenue	Cash		07/31/2017	USD	63.00	63.00	63.00	07/31/2017	6622 Checking
07/31/2017	C-00000123--TLI Revenue	Cash		07/31/2017	USD	56.00	56.00	56.00	07/31/2017	6622 Checking
07/28/2017	C-00000122--July Jubilee	Cash		07/28/2017	USD	136.00	136.00	136.00	07/28/2017	6622 Checking
07/28/2017	C-00000123--TLI Revenue	Cash		7/28/2017	USD	28.00	28.00	28.00	07/28/2017	6622 Checking
07/27/2017	C-00000122--July Jubilee	Cash		07/27/2017	USD	238.00	238.00	238.00	07/27/2017	6622 Checking
07/27/2017	C-00000123--TLI Revenue	Cash		07/27/2017	USD	14.00	14.00	14.00	07/27/2017	6622 Checking
07/26/2017	C-00000122--July Jubilee	Cash		07/26/2017	USD	102.00	102.00	102.00	07/26/2017	6622 Checking
07/26/2017	C-00000123--TLI Revenue	Cash		07/26/2017	USD	35.00	35.00	35.00	07/26/2017	6622 Checking
07/25/2017	C-00000122--July Jubilee	Cash		07/25/2017	USD	136.00	136.00	136.00	07/25/2017	6622 Checking
07/25/2017	C-00000123--TLI Revenue	Cash		07/25/2017	USD	98.00	98.00	98.00	07/25/2017	6622 Checking
07/24/2017	C-00000122--July Jubilee	Cash		07/24/2017	USD	170.00	170.00	170.00	07/24/2017	6622 Checking
07/24/2017	C-00000122--July Jubilee	Cash		07/24/2017	USD	34.00	34.00	34.00	07/24/2017	6622 Checking
07/24/2017	C-00000122--July Jubilee	Cash		07/24/2017	USD	34.00	34.00	34.00	07/24/2017	6622 Checking
07/24/2017	C-00000123--TLI Revenue	Cash		07/24/2017	USD	42.00	42.00	42.00	07/24/2017	6622 Checking
07/24/2017	C-00000123--TLI Revenue	Cash		07/24/2017	USD	42.00	42.00	42.00	07/24/2017	6622 Checking
07/21/2017	C-00000122--July Jubilee	Cash		07/21/2017	USD	34.00	34.00	34.00	07/21/2017	6622 Checking
07/21/2017	C-00000123--TLI Revenue	Cash		07/21/2017	USD	35.00	35.00	35.00	07/21/2017	6622 Checking
07/20/2017	C-00000122--July Jubilee	Cash		07/20/2017	USD	34.00	34.00	34.00	07/20/2017	6622 Checking
07/20/2017	C-00000123--TLI Revenue	Check		07/20/2017	USD	35.00	35.00	35.00	07/20/2017	6622 Checking
07/19/2017	C-00000122--July Jubilee	Cash		07/19/2017	USD	136.00	136.00	136.00	07/19/2017	6622 Checking
07/19/2017	C-00000123--TLI Revenue	Cash		07/19/2017	USD	77.00	77.00	77.00	07/19/2017	6622 Checking
07/19/2017	C-00000123--TLI Revenue	Cash		07/19/2017	USD	77.00	77.00	77.00	07/19/2017	6622 Checking
07/18/2017	C-00000123--TLI Revenue	Cash		07/18/2017	USD	140.00	140.00	140.00	07/18/2017	6622 Checking
07/17/2017	C-00000122--July Jubilee	Cash		07/17/2017	USD	102.00	102.00	102.00	07/17/2017	6622 Checking
07/17/2017	C-00000122--July Jubilee	Cash		07/17/2017	USD	68.00	68.00	68.00	07/17/2017	6622 Checking
07/17/2017	C-00000122--July Jubilee	Cash		07/17/2017	USD	34.00	34.00	34.00	07/17/2017	6622 Checking
07/17/2017	C-00000123--TLI Revenue	Check		07/17/2017	USD	84.00	84.00	84.00	07/17/2017	6622 Checking
07/17/2017	C-00000123--TLI Revenue	Cash		07/17/2017	USD	63.00	63.00	63.00	07/17/2017	6622 Checking
07/17/2017	C-00000123--TLI Revenue	Cash		07/17/2017	USD	21.00	21.00	21.00	07/17/2017	6622 Checking
07/14/2017	C-00000122--July Jubilee	Cash		07/14/2017	USD	102.00	102.00	102.00	07/14/2017	6622 Checking
07/14/2017	C-00000123--TLI Revenue	Cash		07/14/2017	USD	49.00	49.00	49.00	07/14/2017	6622 Checking
07/13/2017	C-00000122--July Jubilee	Cash		07/13/2017	USD	102.00	102.00	102.00	07/13/2017	6622 Checking
07/13/2017	C-00000123--TLI Revenue	Cash		07/13/2017	USD	140.00	140.00	140.00	07/13/2017	6622 Checking

District 3 Bills Register (07/01/2017 - 09/30/2017)

Date	Vendor	Bill#/Adj#	Due date	Descr	Curr	Trans. amount	Base amount(USD)	Amount paid (USD)
07/10/2017	V-00000002--Toast masters International - WHQ		07/10/2017		USD	570.84	570.84	570.84
07/17/2017	V-00000002--Toast masters International - WHQ		07/17/2017		USD	174.11	174.11	174.11
07/03/2017	V-00000305--Bank Card Merchant Fees		07/03/2017		USD	309.99	309.99	309.99
07/03/2017	V-00000306--Mailchimp.Com		07/03/2017		USD	127.50	127.50	127.50
07/31/2017	V-00000306--Mailchimp.Com		07/31/2017		USD	170.00	170.00	170.00
07/13/2017	V-00000307--Capital Merchant Gateway Fee		07/13/2017		USD	19.25	19.25	19.25
07/05/2017	V-00000308--Authnet Gateway Fee		07/05/2017		USD	10.00	10.00	10.00
07/29/2017	V-00000324--Amazing Awards		07/29/2017		USD	1,137.04	1,137.04	1,137.04
07/17/2017	V-00000334--RC Type, Print & Direct Mail		07/17/2017		USD	824.00	824.00	824.00
07/28/2017	V-00000334--RC Type, Print & Direct Mail		07/28/2017		USD	286.00	286.00	286.00
07/28/2017	V-00004813--Tina Bennett		07/28/2017		USD	115.99	115.99	115.99
07/28/2017	V-00017239--Don Griffith		07/28/2017		USD	98.59	98.59	98.59
07/14/2017	V-00018217--Tim Eberlein		07/14/2017		USD	200.00	200.00	200.00
07/29/2017	V-00020752--Enid Moore-Cranshaw		07/29/2017		USD	25.00	25.00	25.00
07/29/2017	V-00020752--Enid Moore-Cranshaw		07/29/2017		USD	152.04	152.04	152.04
07/14/2017	V-00025009--Michael Heier		07/14/2017		USD	162.83	162.83	162.83
07/15/2017	V-00025009--Michael Heier		07/15/2017		USD	635.00	635.00	635.00
07/15/2017	V-00028594--Michael Holian		07/15/2017		USD	525.00	525.00	525.00
07/15/2017	V-00028594--Michael Holian		07/15/2017		USD	28.87	28.87	28.87
07/14/2017	V-00029078--Jan Kaml		07/14/2017		USD	350.57	350.57	350.57
07/14/2017	V-00029078--Jan Kaml		07/14/2017		USD	269.12	269.12	269.12
07/15/2017	V-00029079--Marle n Adams		07/15/2017		USD	300.00	300.00	300.00
07/15/2017	V-00029079--Marle		07/15/2017		USD	300.00	300.00	300.00

District 3 Bills Register (07/01/2017 - 09/30/2017)

Date	Vendor	Bill#/Adj#	Due date	Descr	Curr	Trans. amount	Base amount(USD)	Amount paid (USD)
07/29/2017	n Adams V- 00029079--Marle		07/29/2017		USD	300.00	300.00	300.00
07/29/2017	n Adams V- 00029079--Marle		07/29/2017		USD	400.00	400.00	400.00
07/28/2017	n Adams V- 00029080--Laurie		07/28/2017		USD	295.99	295.99	295.99
07/29/2017	Rangel V- 00029081--Small		07/29/2017		USD	1,999.00	1,999.00	1,999.00
07/30/2017	Business Expo V- 00029082--Ultimate Womens Expo		07/30/2017		USD	950.00	950.00	950.00
Grand total						10,736.73	10,736.73	

District 3 Reconciliation Report

As Of 07/31/2017
Account: Cash - Bank of America (6622)

Statement Ending Balance	44,757.99
Deposits in Transit	0.00
Outstanding Checks and Charges	(5,079.08)
Adjusted Bank Balance	39,678.91
Book Balance	39,678.91
Adjustments*	0.00
Adjusted Book Balance	39,678.91

Total Checks and Charges Cleared	5,754.51	Total Deposits Cleared	4,864.00
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Deposits

Name	Memo	Date	Doc No	Cleared	In Transit
TLI Revenue		07/03/2017		98.00	
TLI Revenue		07/03/2017		28.00	
July Jubilee		07/03/2017		68.00	
July Jubilee		07/03/2017		136.00	
July Jubilee		07/03/2017		68.00	
TLI Revenue		07/03/2017		28.00	
July Jubilee		07/05/2017		68.00	
TLI Revenue		07/05/2017		56.00	
July Jubilee		07/05/2017		68.00	
TLI Revenue		07/05/2017		77.00	
July Jubilee		07/06/2017		102.00	
TLI Revenue		07/06/2017		77.00	
TLI Revenue		07/07/2017		161.00	
July Jubilee		07/07/2017		238.00	
TLI Revenue		07/10/2017		35.00	
TLI Revenue		07/10/2017		35.00	
July Jubilee		07/10/2017		68.00	
TLI Revenue		07/10/2017		154.00	
July Jubilee		07/10/2017		34.00	
July Jubilee		07/11/2017		68.00	
TLI Revenue		07/11/2017		210.00	
July Jubilee		07/12/2017		170.00	
TLI Revenue		07/12/2017		154.00	
July Jubilee		07/13/2017		102.00	
TLI Revenue		07/13/2017		140.00	
July Jubilee		07/14/2017		102.00	
TLI Revenue		07/14/2017		49.00	
July Jubilee		07/17/2017		68.00	
July Jubilee		07/17/2017		34.00	
July Jubilee		07/17/2017		102.00	
TLI Revenue		07/17/2017		21.00	
TLI Revenue		07/17/2017		84.00	
TLI Revenue		07/17/2017		63.00	
TLI Revenue		07/18/2017		140.00	
TLI Revenue		07/19/2017		77.00	
July Jubilee		07/19/2017		136.00	
TLI Revenue		07/19/2017		77.00	
TLI Revenue		07/20/2017		35.00	
July Jubilee		07/20/2017		34.00	
July Jubilee		07/21/2017		34.00	
TLI Revenue		07/21/2017		35.00	
TLI Revenue		07/24/2017		42.00	
July Jubilee		07/24/2017		34.00	
TLI Revenue		07/24/2017		42.00	
July Jubilee		07/24/2017		170.00	
July Jubilee		07/24/2017		34.00	
July Jubilee		07/25/2017		136.00	
TLI Revenue		07/25/2017		98.00	
July Jubilee		07/26/2017		102.00	
TLI Revenue		07/26/2017		35.00	
TLI Revenue		07/27/2017		14.00	

District 3 Reconciliation Report

As Of 07/31/2017

Account: Cash - Bank of America (6622)

July Jubilee	07/27/2017	238.00	
July Jubilee	07/28/2017	136.00	
TLI Revenue	07/28/2017	28.00	
TLI Revenue	07/31/2017	56.00	
July Jubilee	07/31/2017	102.00	
TLI Revenue	07/31/2017	63.00	
Total Deposits		4,864.00	0.00

Checks and Charges

Name	Memo	Date	Check No	Cleared	Outstanding
Geoff Mullen		06/25/2016	7291		7.00
SogetiMasters		10/29/2016	7356		14.00
Leading Articulate An- chors		10/29/2016	7359		14.00
Thomas Mundar		03/31/2017	7444		7.00
Catherine Hoffman		05/30/2017	7472		92.01
Luke Honor Guard		05/30/2017	7473		100.00
Deanna James		06/10/2017	7480	199.76	
Jeff Morud		06/11/2017	7461		38.89
Jeff Morud		06/11/2017	Voided - 7461		(38.89)
Brittany Randall		06/21/2017	7483	352.84	
Michael Holian		06/21/2017	7487	55.20	
Mailchimp.Com		07/03/2017		127.50	
Bank Card Merchant Fees		07/03/2017		309.99	
Authnet Gateway Fee		07/05/2017		10.00	
Capital Merchant Gate- way Fee		07/13/2017		19.25	
Jan Kaml		07/14/2017	7493	350.57	
Jan Kaml		07/14/2017	7494	269.12	
Michael Heier		07/14/2017	7495	162.83	
Tim Eberlein		07/14/2017	7496	200.00	
Michael Holian		07/15/2017	7497	525.00	
Michael Heier		07/15/2017	7498	635.00	
Marlen Adams		07/15/2017	7499	300.00	
Michael Holian		07/15/2017	7500	28.87	
Marlen Adams		07/15/2017	7501	300.00	
RC Type, Print & Direct Mail		07/17/2017	7502	824.00	
Tina Bennett		07/28/2017	7503	115.99	
Laurie Rangel		07/28/2017	7504		295.99
RC Type, Print & Direct Mail		07/28/2017	7505		286.00
Don Griffith		07/28/2017	7506	98.59	
Amazing Awards		07/29/2017	7507		1,137.04
Marlen Adams		07/29/2017	7510	400.00	
Marlen Adams		07/29/2017	7511	300.00	
Enid Moore-Cranshaw		07/29/2017	7514		25.00
Enid Moore-Cranshaw		07/29/2017	7515		152.04
Small Business Expo		07/29/2017			1,999.00
Ultimate Womens Expo		07/30/2017	7513		950.00
Mailchimp.Com		07/31/2017		170.00	
Total Checks and Charges				5,754.51	5,079.08

District 3
Reconciliation Report
 As Of 07/31/2017
 Account: District Reserve Receivable

Statement Ending Balance	74,372.26
Deposits in Transit	0.00
Outstanding Checks and Charges	0.00
Adjusted Bank Balance	74,372.26
Book Balance	74,372.26
Adjustments*	0.00
Adjusted Book Balance	74,372.26

Total Checks and Charges Cleared	744.95	Total Deposits Cleared	1,604.42
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Deposits

Name	Memo	Date	Doc No	Cleared	In Transit
General Ledger Entry	July 2017 Membership Revenue	07/31/2017		1,604.42	
Total Deposits				1,604.42	0.00

Checks and Charges

Name	Memo	Date	Check No	Cleared	Outstanding
Toastmasters International - WHQ		07/10/2017		570.84	
Toastmasters International - WHQ		07/17/2017		174.11	
Total Checks and Charges				744.95	0.00

District 3
Profit & Loss Statement (Actual vs. Budget GL Detail) (in USD)

Month Ending 07/31/2017		07/01/2017 Through 07/31/2017	
Actual	Variance	Actual	Variance
District Revenue			
Membership Revenue			
1,604.42	1,604.42	6005-000000 - Membership Revenue	1,604.42
1,604.42	1,604.42	Total Membership Revenue	1,604.42
Fundraising Revenue			
3,740.00	3,740.00	Registration & Tickets	
		6025-000000 - Registration & Ticket Revenue	3,740.00
3,740.00	3,740.00	Total Registration & Tickets	3,740.00
3,740.00	3,740.00	Total Fundraising Revenue	3,740.00
TLI Revenue			
Registration & Tickets			
Registration - No Item			
5,147.00	5,147.00	6025-000000 - Registration & Ticket Revenue	5,147.00
5,147.00	5,147.00	Total Registration - No Item	5,147.00
5,147.00	5,147.00	Total Registration & Tickets	5,147.00
Non Registration			
Non Registration			
100.00	100.00	6020-000000 - Miscellaneous Income	100.00
100.00	100.00	Total Non Registration	100.00
100.00	100.00	Total Non Registration	100.00
5,247.00	5,247.00	Total TLI Revenue	5,247.00
10,591.42	10,591.42	Total District Revenue	10,591.42
District Expenses			
Fundraising Expenses			
2,096.20	2,096.20	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	2,096.20
1,350.00	1,350.00	7014-000000 - Room Rental Event Expense	1,350.00
387.01	387.01	7018-000000 - Decorations Expense	387.01
278.09	278.09	7020-000000 - Printing Expense	278.09
167.47	167.47	7080-000000 - Gifts & Thank Yous	167.47
25.00	25.00	7086-000000 - Miscellaneous Expenses	25.00
4,303.77	4,303.77	Total Fundraising Expenses	4,303.77
TLI Expenses			
553.15	553.15	7008-000000 - Promotional Materials	553.15
434.40	434.40	7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	434.40
295.99	295.99	7012-000000 - Supplies & Stationery Expense	295.99
1,645.00	1,645.00	7014-000000 - Room Rental Event Expense	1,645.00
826.50	826.50	7020-000000 - Printing Expense	826.50
619.69	619.69	7078-000000 - Food Expense	619.69
100.00	100.00	7086-000000 - Miscellaneous Expenses	100.00
4,474.73	4,474.73	Total TLI Expenses	4,474.73
Marketing Expense			
Building New Clubs			
570.84	570.84	7012-000000 - Supplies & Stationery Expense	570.84
570.84	570.84	Total Building New Clubs	570.84
Membership Growth			
152.04	152.04	7008-000000 - Promotional Materials	152.04

District 3
Profit & Loss Statement (Actual vs. Budget GL Detail) (in USD)

Month Ending 07/31/2017			07/01/2017 Through 07/31/2017	
Actual	Variance		Actual	Variance
152.04	152.04	Total Membership Growth	152.04	152.04
		Club Coaches		
200.00	200.00	7014-000000 - Room Rental Event	200.00	200.00
		Expense		
28.87	28.87	7078-000000 - Food Expense	28.87	28.87
228.87	228.87	Total Club Coaches	228.87	228.87
951.75	951.75	Total Marketing Expense	951.75	951.75
		Administration Expenses		
458.95	458.95	7004-000000 - Badges & Pins	458.95	458.95
222.65	222.65	7010-000000 - Awards Expense	222.65	222.65
		(Trophies, Plaques, Ribbons & Certificates)		
937.79	937.79	7012-000000 - Supplies & Stationery	937.79	937.79
		Expense		
159.00	159.00	7020-000000 - Printing Expense	159.00	159.00
1,470.00	1,470.00	7026-000000 - Website Expense	1,470.00	1,470.00
339.24	339.24	7070-000000 - Bank Charges & Credit	339.24	339.24
		Card Fee Expense		
20.83	20.83	7088-000000 - Storage Expenses	20.83	20.83
3,608.46	3,608.46	Total Administration Expenses	3,608.46	3,608.46
		Travel Expense		
		Program Quality Director		
635.00	635.00	7056-000000 - Convention Registration	635.00	635.00
		Fees Expense		
42.00	42.00	7062-000000 - Transportation -	42.00	42.00
		Mileage Expense		
677.00	677.00	Total PQD	677.00	677.00
		Club Growth Director		
525.00	525.00	7056-000000 - Convention Registration	525.00	525.00
		Fees Expense		
525.00	525.00	Total CGD	525.00	525.00
1,202.00	1,202.00	Total Travel Expense	1,202.00	1,202.00
14,540.71	14,540.71	Total District Expenses	14,540.71	14,540.71
(3,949.29)	(3,949.29)	Total Net Income	(3,949.29)	(3,949.29)