

INSTRUCTIONS:

1. Complete all sections on the Narrative tab.
2. Fill in the white cells below with the appropriate information and print out this page.
3. Obtain related signature below. **Electronic signatures are not acceptable.**
4. Distribute monthly reports per Toastmasters International protocol 8.4, to the district governor and lieutenant governors within 30 days after the end of the month.
- 5. Quarter reports due to World Headquarters:**
 - * September Report: **October 31**
 - * December (Audit) Report: **February 15**
 - * March Report: **April 30**
 - * June (Audit) Report: **August 31**
6. Submit approved narratives and certification page to World Headquarters by email or fax:
 - * Scan and email the PDF to **DistrictFinancialReports@toastmasters.org**
 - * Or fax to (949) 589-3456

NOTE: This certification form must be complete for the report to be accepted by World Headquarters. Reserve funds will not be released until World Headquarters receives the completed report.


| | |
|--------------------------------|---------------------------|
| In Base Currency | USD |
| Monthly Net Income/(Loss) | <u><u>(10,947.32)</u></u> |
| Year to Date Net Income/(Loss) | <u><u>(18,622.76)</u></u> |
| Total Available Funds | <u><u>83,700.28</u></u> |

1. We, the undersigned, certify that all district financial records have been made available to the audit committee for inspection and that any unpaid bills or other outstanding obligations for the 2018-2019 term have been reported to the audit committee and included in accruals section of this audit. We further certify that there are no other outstanding district obligations incurred for the 2018-2019 term.

Dated this 28th day of October



District Director (for the year audited)



District Finance Manager (for the year audited)

Complete only for the Mid-year Report and Year-end Report:

2. We, the undersigned members of the Audit Committee, have examined the records of District 3 for the 2017-2018 term in accordance with the Audit Committee Guidelines* and believe that this report properly reflects the operation for that term.

Dated this _____ day of _____

Chairman

Member

Member

* Audit Committee Guidelines are available at the District Finance Corner: www.toastmasters.org/AuditGuide

NOTE: Audit committee members cannot be members of the district executive committee (e.g., district director, program quality director, club growth director, immediate past district director, secretary, finance manager, public relations officer, division directors, area directors).

In the following white cells, include a brief narrative (description/explanation) of the monthly income, revenues and expenses associated with each category of the Treasurer's Report. Explain if the monthly activities aligned or did not align with the district budget and the District Success Plan. A separate sheet may be used. For each of the four Quarter Reports, **all sections of this narrative page must be completed in order for the report to be accepted by World Headquarters.** The questions in the boxes are to help you formulate narratives. Delete the questions, and replace them with your narratives.

Membership Revenue

August membership revenue continues to very string. This was partially driven by new clubs, an incentive program to pay dues early as well as DCP planning. Some of this may result in lower than forecast membership revenue in September, however the total membership number is expected to be higher that forecast for the quarter.

Conference Net Income/(Loss)

The only conference expese shown is related to an item from Spring 2018 that was moved to the 2017-2018 year.

Fundraising Net Income/(Loss)

There was no fundraising revenue or expenses this month.

TLI Net Income/(Loss)

Revenue and expenses covering the August 18 event at La Casa.

District Store Net Income/(Loss)

There is no district store in District 3 so there are no related revenues or expenses.

Other Revenue

Other revenue shown represents some late payments related to July Jubilee.

In the following white cells, include a brief narrative (description/explanation) of the monthly income, revenues and expenses associated with each category of the Treasurer's Report. Explain if the monthly activities aligned or did not align with the district budget and the District Success Plan. A separate sheet may be used. For each of the four Quarter Reports, **all sections of this narrative page must be completed in order for the report to be accepted by World Headquarters.** The questions in the boxes are to help you formulate narratives. Delete the questions, and replace them with your narratives.

Marketing

We did not spend anything of the marketing in August. Most will be spent later on in the year.

Communications and Public Relations

The dues and association fee expense is for membership in the Arizona Small Business Association (ASBA), this will be used to gain visibility with the 4,000 other ASBA members and introduce them to Toastmasters with an emphasis on the Benefits of the Pathways Educational Program. Remaining CPR expenses relate to the Accrual Template and are being moved to the 2017-2018 Toastmasters year.

Education and Training

There were no Education and Training expenses this month.

Speech contests

There were no Speech contest revenues or expenses this month.

Administration

Administration expenses primarily relate to the July DEC meeting. Some of the expenses shown relate to the Accrual Template and are being moved to the 2017-2018 Toastmasters year.

Travel

Travel Expenses included registration for the International Convention for the DD, CGD and IPDD.

Other Expenses

Other Expenses include the final bill for the hotel for July Jubilee along with the monthly TI Allocation.

District 3
Balance Sheet (in USD)

07/01/2018 Through 08/31/2018

| | Actual |
|-------------------------------------|----------------------|
| Assets | |
| Current Assets | |
| Cash and Cash Equivalents | 107,182.47 |
| Prepaid Expenses | 2,399.00 |
| Total Current Assets | 109,581.47 |
| Total Assets | \$ 109,581.47 |
| Liabilities and Equity | |
| Liabilities | |
| Current Liabilities | |
| Accrued Liabilities | 59.62 |
| Total Current Liabilities | 59.62 |
| Total Liabilities | 59.62 |
| Stockholders Equity | |
| Net Assets | 128,144.61 |
| Net Income (Loss) | (18,622.76) |
| Total Stockholders Equity | 109,521.85 |
| Total Liabilities and Equity | \$ 109,581.47 |

District 3
Available Funds (in USD)

Month Ending 08/31/2018

Available Funds

| | |
|---|--------------------------------|
| Cash & District Reserve | |
| Cash | |
| Cash - Bank of America (6622) | 14,748.35 |
| Total Cash | <u>14,748.35</u> |
| District Reserve | <u>92,434.12</u> |
| Total Cash & District Reserve | <u>107,182.47</u> |
| Minimum District Reserve Required at Year End | <u>(23,482.19)</u> |
| Total Available Funds | <u><u>83,700.28</u></u> |

**District 3
Profit & Loss (Actual vs. Budget Summary) (in USD)**

| Month Ending 08/31/2018 | | | 07/01/2018 Through 08/31/2018 | | |
|----------------------------|-------------|--------------------|----------------------------------|-------------|--------------------|
| Actual | Budget | Variance | Actual | Budget | Variance |
| District Revenue | | | | | |
| 3,744.35 | 0.00 | 3,744.35 | 5,035.49 | 0.00 | 5,035.49 |
| 614.00 | 0.00 | 614.00 | 3,566.00 | 0.00 | 3,566.00 |
| 405.00 | 0.00 | 405.00 | 7,815.00 | 0.00 | 7,815.00 |
| <u>4,763.35</u> | <u>0.00</u> | <u>4,763.35</u> | <u>16,416.49</u> | <u>0.00</u> | <u>16,416.49</u> |
| District Expenses | | | | | |
| 432.92 | 0.00 | 432.92 | 0.00 | 0.00 | 0.00 |
| 1,253.98 | 0.00 | 1,253.98 | 5,999.72 | 0.00 | 5,999.72 |
| 0.00 | 0.00 | 0.00 | 286.89 | 0.00 | 286.89 |
| 1,180.00 | 0.00 | 1,180.00 | 250.00 | 0.00 | 250.00 |
| 10.20 | 0.00 | 10.20 | 911.56 | 0.00 | 911.56 |
| 2,145.57 | 0.00 | 2,145.57 | 7,287.36 | 0.00 | 7,287.36 |
| 1,395.00 | 0.00 | 1,395.00 | 1,418.24 | 0.00 | 1,418.24 |
| 9,293.06 | 0.00 | 9,293.06 | 18,885.48 | 0.00 | 18,885.48 |
| <u>15,710.73</u> | <u>0.00</u> | <u>15,710.73</u> | <u>35,039.25</u> | <u>0.00</u> | <u>35,039.25</u> |
| (10,947.38) | 0.00 | (10,947.38) | (18,622.76) | 0.00 | (18,622.76) |
| Total Net Income | | | Total Net Income | | |

**District 3
Receipts Register (08/01/2018 - 08/31/2018)**

| Receipt date | Customer | Payment method | Transaction number | Transaction date | Txn currency | Txn amount | Amount (USD) | Amount applied (USD) | Deposited on | Bank account |
|--------------|--------------------------|----------------|--------------------|------------------|--------------|------------|-----------------|----------------------|--------------|---------------|
| 08/31/2018 | C-00000123--TLI Revenue | Check | | 08/31/2018 | USD | 49.00 | 49.00 | 49.00 | 08/31/2018 | 6622 Checking |
| 08/31/2018 | C-00000123--TLI Revenue | Check | | 08/31/2018 | USD | 348.00 | 348.00 | 348.00 | 08/31/2018 | 6622 Checking |
| 08/31/2018 | C-00000123--TLI Revenue | Check | | 08/31/2018 | USD | 14.00 | 14.00 | 14.00 | 08/31/2018 | 6622 Checking |
| 08/20/2018 | C-00000123--TLI Revenue | Check | | 08/20/2018 | USD | 7.00 | 7.00 | 7.00 | 08/20/2018 | 6622 Checking |
| 08/14/2018 | C-00000122--July Jubilee | Check | | 08/14/2018 | USD | 90.00 | 90.00 | 90.00 | 08/14/2018 | 6622 Checking |
| 08/14/2018 | C-00000123--TLI Revenue | Check | | 08/14/2018 | USD | 49.00 | 49.00 | 49.00 | 08/14/2018 | 6622 Checking |
| 08/14/2018 | C-00000123--TLI Revenue | Check | | 08/14/2018 | USD | 7.00 | 7.00 | 7.00 | 08/14/2018 | 6622 Checking |
| 08/13/2018 | C-00000123--TLI Revenue | Check | | 08/13/2018 | USD | 63.00 | 63.00 | 63.00 | 08/13/2018 | 6622 Checking |
| 08/10/2018 | C-00000123--TLI Revenue | Check | | 08/10/2018 | USD | 14.00 | 14.00 | 14.00 | 08/10/2018 | 6622 Checking |
| 08/08/2018 | C-00000122--July Jubilee | Check | | 08/08/2018 | USD | 50.00 | 50.00 | 50.00 | 08/08/2018 | 6622 Checking |
| 08/08/2018 | C-00000123--TLI Revenue | Check | | 08/08/2018 | USD | 42.00 | 42.00 | 42.00 | 08/08/2018 | 6622 Checking |
| 08/07/2018 | C-00000123--TLI Revenue | Check | | 08/07/2018 | USD | 7.00 | 7.00 | 7.00 | 08/07/2018 | 6622 Checking |
| 08/06/2018 | C-00000123--TLI Revenue | Check | | 08/06/2018 | USD | 21.00 | 21.00 | 21.00 | 08/06/2018 | 6622 Checking |
| 08/03/2018 | C-00000122--July Jubilee | Check | | 08/03/2018 | USD | 225.00 | 225.00 | 225.00 | 08/03/2018 | 6622 Checking |
| 08/03/2018 | C-00000122--July Jubilee | Check | | 08/03/2018 | USD | 40.00 | 40.00 | 40.00 | 08/03/2018 | 6622 Checking |
| 08/03/2018 | C-00000123--TLI Revenue | Check | | 08/03/2018 | USD | 7.00 | 7.00 | 7.00 | 08/03/2018 | 6622 Checking |
| 08/01/2018 | C-00000123--TLI Revenue | Check | | 08/01/2018 | USD | 7.00 | 7.00 | 7.00 | 08/01/2018 | 6622 Checking |
| Total | | | | | | | 1,040.00 | 1,040.00 | | |

District 3 Bills Register (08/01/2018 - 08/31/2018)

| Date | Vendor | Bill#/Adj# | Due date | Descr | Curr | Trans. amount | Base amount(USD) | Amount paid (USD) |
|------------|--|------------|------------|---------------------|------|---------------|------------------|-------------------|
| 08/01/2018 | V-00020750--Concur Technologies, Inc. | | 08/01/2018 | Michael Holian | USD | 32.33 | 32.33 | 32.33 |
| 08/01/2018 | V-00032561--Kylie Cornell | | 08/01/2018 | | USD | 7.00 | 7.00 | 7.00 |
| 08/01/2018 | V-00032562--Jessica Yeiter | | 08/01/2018 | | USD | 7.00 | 7.00 | 7.00 |
| 08/02/2018 | V-00000305--Bank Card Merchant Fees | | 08/02/2018 | | USD | 450.58 | 450.58 | 450.58 |
| 08/02/2018 | V-00000305--Bank Card Merchant Fees | | 08/02/2018 | | USD | 10.00 | 10.00 | 10.00 |
| 08/02/2018 | V-00023813--Thunderbird Executive Inn | | 08/02/2018 | | USD | 329.24 | 329.24 | 329.24 |
| 08/02/2018 | V-00026590--La Casa de Cristo Lutheran Church | | 08/02/2018 | | USD | 150.00 | 150.00 | 150.00 |
| 08/02/2018 | V-00000334--RC Type, Print & Direct Mail | | 08/02/2018 | | USD | 438.00 | 438.00 | 438.00 |
| 08/02/2018 | V-00000334--RC Type, Print & Direct Mail | | 08/02/2018 | | USD | 483.00 | 483.00 | 483.00 |
| 08/07/2018 | V-00032563--Katlyn Ewens | | 08/07/2018 | | USD | 600.00 | 600.00 | 600.00 |
| 08/07/2018 | V-00002966--DJ Reed | | 08/07/2018 | | USD | 68.99 | 68.99 | 68.99 |
| 08/08/2018 | V-00020750--Concur Technologies, Inc. | | 08/08/2018 | Dylan Downhill | USD | 19.45 | 19.45 | 19.45 |
| 08/16/2018 | V-00002983--NSF - Return Item Chargeback | | 08/16/2018 | | USD | 7.00 | 7.00 | 7.00 |
| 08/16/2018 | V-00002984--Return Item Chargeback Fee | | 08/16/2018 | | USD | 12.00 | 12.00 | 12.00 |
| 08/17/2018 | V-00000305--Bank Card Merchant Fees | | 08/17/2018 | | USD | 27.25 | 27.25 | 27.25 |
| 08/18/2018 | V-00020750--Concur Technologies, Inc. | | 08/18/2018 | ENID MOORE-CRANSHAW | USD | 2,224.03 | 2,224.03 | 2,224.03 |
| 08/20/2018 | V-00032559--Sams Club | | 08/20/2018 | | USD | 310.90 | 310.90 | 310.90 |
| 08/22/2018 | V-00032559--Sams Club | | 08/22/2018 | | USD | 89.40 | 89.40 | 89.40 |
| 08/22/2018 | V-00029081--Small Business Expo | | 08/22/2018 | | USD | 1,999.00 | 1,999.00 | 1,999.00 |
| 08/24/2018 | V-00032560--Arizona Small Business Association | | 08/24/2018 | | USD | 250.00 | 250.00 | 250.00 |

District 3
Bills Register (08/01/2018 - 08/31/2018)

| Date | Vendor | Bill#/Adj# | Due date | Descr | Curr | Trans. amount | Base amount(USD) | Amount paid (USD) |
|--------------------|---|-------------------|-----------------|--------------|-------------|--------------------------|-----------------------------|------------------------------|
| 08/24/2018 | V- 00032560--Arizo na Small Busi- ness Association | | 08/24/2018 | | USD | 400.00 | 400.00 | 400.00 |
| 08/29/2018 | V- 00031747--Wild Horse Pass Hotel | | 08/29/2018 | | USD | 8,901.69 | 8,901.69 | 8,901.69 |
| 08/31/2018 | V- 00000306--Mailc himp.Com | | 08/31/2018 | | USD | 127.50 | 127.50 | 127.50 |
| Grand total | | | | | | 16,944.36 | 16,944.36 | |

District 3 Reconciliation Report

As Of 08/31/2018
Account: Cash - Bank of America (6622)

| | |
|--------------------------------|-----------|
| Statement Ending Balance | 15,540.09 |
| Deposits in Transit | 0.00 |
| Outstanding Checks and Charges | (791.74) |
| Adjusted Bank Balance | 14,748.35 |
| | |
| Book Balance | 14,748.35 |
| Adjustments* | 0.00 |
| Adjusted Book Balance | 14,748.35 |

Total Checks and Charges Cleared 15,003.88 Total Deposits Cleared 1,040.00

Deposits

| Name | Memo | Date | Doc No | Cleared | In Transit |
|-----------------------|------|------------|--------|-----------------|-------------|
| TLI Revenue | | 08/01/2018 | | 7.00 | |
| July Jubilee | | 08/03/2018 | | 40.00 | |
| July Jubilee | | 08/03/2018 | | 225.00 | |
| TLI Revenue | | 08/03/2018 | | 7.00 | |
| TLI Revenue | | 08/06/2018 | | 21.00 | |
| TLI Revenue | | 08/07/2018 | | 7.00 | |
| TLI Revenue | | 08/08/2018 | | 42.00 | |
| July Jubilee | | 08/08/2018 | | 50.00 | |
| TLI Revenue | | 08/10/2018 | | 14.00 | |
| TLI Revenue | | 08/13/2018 | | 63.00 | |
| TLI Revenue | | 08/14/2018 | | 7.00 | |
| TLI Revenue | | 08/14/2018 | | 49.00 | |
| July Jubilee | | 08/14/2018 | | 90.00 | |
| TLI Revenue | | 08/20/2018 | | 7.00 | |
| TLI Revenue | | 08/31/2018 | | 14.00 | |
| TLI Revenue | | 08/31/2018 | | 348.00 | |
| TLI Revenue | | 08/31/2018 | | 49.00 | |
| Total Deposits | | | | 1,040.00 | 0.00 |

Checks and Charges

| Name | Memo | Date | Check No | Cleared | Outstanding |
|-----------------------------------|------|------------|----------|---------|-------------|
| Geoff Mullen | | 06/25/2016 | 7291 | | 7.00 |
| SogetiMasters | | 10/29/2016 | 7356 | | 14.00 |
| Leading Articulate Anchors | | 10/29/2016 | 7359 | | 14.00 |
| Thomas Mundar | | 03/31/2017 | 7444 | | 7.00 |
| Catherine Hoffman | | 05/30/2017 | 7472 | | 92.01 |
| Luke Honor Guard | | 05/30/2017 | 7473 | | 100.00 |
| Liz Foglesong | | 09/09/2017 | 7530 | | 7.00 |
| Justin Barclay | | 09/09/2017 | 7531 | | 7.00 |
| Brian Lee | | 09/09/2017 | 7535 | | 7.00 |
| Luke Honor Guard | 7541 | 10/27/2017 | | | 100.00 |
| Connie Weiss | | 05/30/2018 | 7625 | | 38.36 |
| Barry Isaacson | | 06/21/2018 | 7633 | 155.00 | |
| Amazing Awards | | 07/28/2018 | 7646 | 187.33 | |
| Toastmasters International - WHQ | | 07/31/2018 | | | 391.37 |
| Kylie Cornell | | 08/01/2018 | 7650 | 7.00 | |
| Jessica Yeiter | | 08/01/2018 | 7651 | | 7.00 |
| La Casa de Cristo Lutheran Church | | 08/02/2018 | 7647 | 150.00 | |
| RC Type, Print & Direct Mail | | 08/02/2018 | 7648 | 438.00 | |
| RC Type, Print & Direct Mail | | 08/02/2018 | 7649 | 483.00 | |
| Bank Card Merchant Fees | | 08/02/2018 | | 10.00 | |
| Thunderbird Executive Inn | | 08/02/2018 | | 329.24 | |
| Bank Card Merchant | | 08/02/2018 | | 450.58 | |

District 3
Reconciliation Report
 As Of 08/31/2018
 Account: Cash - Bank of America (6622)

| | | | |
|---------------------------------|------------|------|------------------|
| Fees | | | |
| Katlyn Ewens | 08/07/2018 | 7652 | 600.00 |
| DJ Reed | 08/07/2018 | 7653 | 68.99 |
| NSF - Return Item | 08/16/2018 | | 7.00 |
| Chargeback | | | |
| Return Item Chargeback | 08/16/2018 | | 12.00 |
| Fee | | | |
| Bank Card Merchant | 08/17/2018 | | 27.25 |
| Fees | | | |
| Sams Club | 08/20/2018 | | 310.90 |
| Sams Club | 08/22/2018 | | 89.40 |
| Small Business Expo | 08/22/2018 | | 1,999.00 |
| Arizona Small Business | 08/24/2018 | | 400.00 |
| Association | | | |
| Arizona Small Business | 08/24/2018 | | 250.00 |
| Association | | | |
| Wild Horse Pass Hotel | 08/29/2018 | | 8,901.69 |
| Mailchimp.Com | 08/31/2018 | | 127.50 |
| Total Checks and Charges | | | 15,003.88 |
| | | | 791.74 |

District 3
Reconciliation Report
 As Of 08/31/2018
 Account: District Reserve Receivable

| | |
|--------------------------------|-----------|
| Statement Ending Balance | 92,434.12 |
| Deposits in Transit | 0.00 |
| Outstanding Checks and Charges | 0.00 |
| Adjusted Bank Balance | 92,434.12 |
| | |
| Book Balance | 92,434.12 |
| Adjustments* | 0.00 |
| Adjusted Book Balance | 92,434.12 |

| | | | |
|----------------------------------|----------|------------------------|----------|
| Total Checks and Charges Cleared | 2,667.18 | Total Deposits Cleared | 3,744.35 |
|----------------------------------|----------|------------------------|----------|

Deposits

| Name | Memo | Date | Doc No | Cleared | In Transit |
|-----------------------|---------------------------------|------------|--------|-----------------|-------------|
| General Ledger Entry | August 2018 Member-ship Revenue | 08/31/2018 | | 3,744.35 | |
| Total Deposits | | | | 3,744.35 | 0.00 |

Checks and Charges

| Name | Memo | Date | Check No | Cleared | Outstanding |
|---------------------------------|--|------------|----------|-----------------|-------------|
| Concur Technologies, Inc. | Aug Concur OOP | 08/02/2018 | | 32.33 | |
| Concur Technologies, Inc. | Aug Concur OOP | 08/09/2018 | | 19.45 | |
| Concur Technologies, Inc. | BoA July 2018 | 08/18/2018 | | 2,224.03 | |
| General Ledger Entry | August 2018 Allocation for District Activities to TI | 08/31/2018 | | 391.37 | |
| Total Checks and Charges | | | | 2,667.18 | 0.00 |

District 3
Profit & Loss Statement (Actual vs. Budget GL Detail) (in USD)

| Month Ending 08/31/2018 | | 07/01/2018 Through 08/31/2018 | |
|------------------------------------|----------|----------------------------------|-----------|
| Actual | Variance | Actual | Variance |
| District Revenue | | | |
| Membership Revenue | | | |
| 3,744.35 | 3,744.35 | 5,035.49 | 5,035.49 |
| 3,744.35 | 3,744.35 | 5,035.49 | 5,035.49 |
| Total Membership Revenue | | | |
| TLI Revenue | | | |
| Registration & Tickets | | | |
| Registration - No Item | | | |
| 535.00 | 535.00 | 3,487.00 | 3,487.00 |
| 535.00 | 535.00 | 3,487.00 | 3,487.00 |
| 535.00 | 535.00 | 3,487.00 | 3,487.00 |
| Total Registration - No Item | | | |
| Total Registration & Tickets | | | |
| Non Registration | | | |
| Non Registration | | | |
| 100.00 | 100.00 | 100.00 | 100.00 |
| (21.00) | (21.00) | (21.00) | (21.00) |
| 79.00 | 79.00 | 79.00 | 79.00 |
| 79.00 | 79.00 | 79.00 | 79.00 |
| 614.00 | 614.00 | 3,566.00 | 3,566.00 |
| Total TLI Revenue | | | |
| Other Revenue | | | |
| 315.00 | 315.00 | 7,525.00 | 7,525.00 |
| 90.00 | 90.00 | 110.00 | 110.00 |
| 0.00 | 0.00 | 180.00 | 180.00 |
| 405.00 | 405.00 | 7,815.00 | 7,815.00 |
| 4,763.35 | 4,763.35 | 16,416.49 | 16,416.49 |
| Total District Revenue | | | |
| District Expenses | | | |
| Conference Expenses | | | |
| 432.92 | 432.92 | 0.00 | 0.00 |
| 432.92 | 432.92 | 0.00 | 0.00 |
| Total Conference Expenses | | | |
| TLI Expenses | | | |
| 0.00 | 0.00 | 104.28 | 104.28 |
| 0.00 | 0.00 | 199.21 | 199.21 |
| 150.00 | 150.00 | 4,945.00 | 4,945.00 |
| 329.24 | 329.24 | 329.24 | 329.24 |
| 0.00 | 0.00 | (840.04) | (840.04) |
| 374.44 | 374.44 | 374.44 | 374.44 |
| 400.30 | 400.30 | 887.59 | 887.59 |
| 1,253.98 | 1,253.98 | 5,999.72 | 5,999.72 |
| Total TLI Expenses | | | |
| Marketing Expense | | | |
| Building New Clubs | | | |
| 0.00 | 0.00 | 286.89 | 286.89 |
| 0.00 | 0.00 | 286.89 | 286.89 |
| 0.00 | 0.00 | 286.89 | 286.89 |
| Total Marketing Expense | | | |
| Communications & PR Expenses | | | |
| 0.00 | 0.00 | (516.00) | (516.00) |
| 414.00 | 414.00 | 0.00 | 0.00 |
| 516.00 | 516.00 | 516.00 | 516.00 |
| 250.00 | 250.00 | 250.00 | 250.00 |
| 1,180.00 | 1,180.00 | 250.00 | 250.00 |
| Total Communications & PR Expenses | | | |
| Education & Training Expense | | | |
| Training Club Officers | | | |
| 0.00 | 0.00 | 20.00 | 20.00 |

District 3
Profit & Loss Statement (Actual vs. Budget GL Detail) (in USD)

| Month Ending 08/31/2018 | | 07/01/2018 Through 08/31/2018 | |
|----------------------------|-----------|--|---------------------|
| Actual | Variance | Actual | Variance |
| | | Expense | |
| 0.00 | 0.00 | 7020-000000 - Printing Expense | 840.04 840.04 |
| 0.00 | 0.00 | 7078-000000 - Food Expense | 51.52 51.52 |
| 0.00 | 0.00 | Total Training Club Officers | 911.56 911.56 |
| | | Other | |
| 10.20 | 10.20 | 7044-000000 - Postage & Shipping Expense | 0.00 0.00 |
| 10.20 | 10.20 | Total Other | 0.00 0.00 |
| 10.20 | 10.20 | Total Education & Training Expense | 911.56 911.56 |
| | | Administration Expenses | |
| 0.00 | 0.00 | 7004-000000 - Badges & Pins | 579.59 579.59 |
| 0.00 | 0.00 | 7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates) | 4,147.77 4,147.77 |
| 32.33 | 32.33 | 7012-000000 - Supplies & Stationery Expense | 140.99 140.99 |
| 635.00 | 635.00 | 7020-000000 - Printing Expense | 635.00 635.00 |
| 127.50 | 127.50 | 7026-000000 - Website Expense | 429.25 429.25 |
| 78.95 | 78.95 | 7030-000000 - Photocopying Expense | 78.95 78.95 |
| 400.00 | 400.00 | 7048-000000 - Equipment Purchase Expense (Less than \$500) | 0.00 0.00 |
| 371.96 | 371.96 | 7060-000000 - Transportation - Airfare Expense | 371.96 371.96 |
| 499.83 | 499.83 | 7070-000000 - Bank Charges & Credit Card Fee Expense | 903.85 903.85 |
| 2,145.57 | 2,145.57 | Total Administration Expenses | 7,287.36 7,287.36 |
| | | Travel Expense | |
| | | District Director | |
| 125.00 | 125.00 | 7056-000000 - Convention Registration Fees Expense | 125.00 125.00 |
| 0.00 | 0.00 | 7062-000000 - Transportation - Mileage Expense | 23.24 23.24 |
| 125.00 | 125.00 | Total District Director | 148.24 148.24 |
| | | Club Growth Director | |
| 600.00 | 600.00 | 7056-000000 - Convention Registration Fees Expense | 600.00 600.00 |
| 600.00 | 600.00 | Total CGD | 600.00 600.00 |
| | | IPDD | |
| 670.00 | 670.00 | 7056-000000 - Convention Registration Fees Expense | 670.00 670.00 |
| 670.00 | 670.00 | Total IPDD | 670.00 670.00 |
| 1,395.00 | 1,395.00 | Total Travel Expense | 1,418.24 1,418.24 |
| | | Other Expenses | |
| 0.00 | 0.00 | 7012-000000 - Supplies & Stationery Expense | 234.89 234.89 |
| 8,901.69 | 8,901.69 | 7016-000000 - Meal Event Expense | 13,901.69 13,901.69 |
| 0.00 | 0.00 | 7018-000000 - Decorations Expense | 271.61 271.61 |
| 0.00 | 0.00 | 7020-000000 - Printing Expense | 775.02 775.02 |
| 0.00 | 0.00 | 7042-000000 - Outside Contractor Expense | 1,375.00 1,375.00 |
| 0.00 | 0.00 | 7044-000000 - Postage & Shipping Expense | 653.16 653.16 |
| 0.00 | 0.00 | 7086-000000 - Miscellaneous Expenses | 891.37 891.37 |
| 391.37 | 391.37 | 7092-000000 - TI Allocation | 782.74 782.74 |
| 9,293.06 | 9,293.06 | Total Other Expenses | 18,885.48 18,885.48 |
| 15,710.73 | 15,710.73 | Total District Expenses | 35,039.25 35,039.25 |

District 3
Profit & Loss Statement (Actual vs. Budget GL Detail) (in USD)

| Month Ending 08/31/2018 | | | 07/01/2018 Through 08/31/2018 | |
|----------------------------|--------------------|-------------------------|----------------------------------|--------------------|
| Actual | Variance | | Actual | Variance |
| (10,947.38) | (10,947.38) | Total Net Income | (18,622.76) | (18,622.76) |