

In the following white cells, include a brief narrative (description/explanation) of the monthly income, revenues and expenses associated with each category of the Treasurer's Report. Explain if the monthly activities aligned or did not align with the district budget and the District Success Plan. A separate sheet may be used. For each of the four Quarter Reports, **all sections of this narrative page must be completed in order for the report to be accepted by World Headquarters.** The questions in the boxes are to help you formulate narratives. Delete the questions, and replace them with your narratives.

**Membership Revenue**

The District is in line with its membership goals so far. In fact, we have exceeded that goal for the first half of the year by \$104.00.

**Conference Net Income/(Loss)**

Half way through the year, the expenses are over budget by \$50.78 and the revenues are under budget by \$1,721.00. Although, it looks like we may have lost money for the first half of the year, some promotional materials bought for the Fall Conference will be used for the Spring Conference. This will ensure that we break-even for our conferences for the fiscal year. We did not have any unexpected expenses or revenues.

**Fundraising Net Income/(Loss)**

District 3 had no fund raising activities during this budget period.

**TLI Net Income/(Loss)**

At the end of December, we are over budget for our revenues by \$1,290.94 and under our expenses for \$575.74. TLI events for the Winter spread through January and we anticipate a profit by the end of January.

**District Store Net Income/(Loss)**

District 3 no longer has a District Store.

**Other Revenue**

No other revenues.

In the following white cells, include a brief narrative (description/explanation) of the monthly income, revenues and expenses associated with each category of the Treasurer's Report. Explain if the monthly activities aligned or did not align with the district budget and the District Success Plan. A separate sheet may be used. For each of the four Quarter Reports, **all sections of this narrative page must be completed in order for the report to be accepted by World Headquarters.** The questions in the boxes are to help you formulate narratives. Delete the questions, and replace them with your narratives.

**Marketing**

Our main focus is on building membership and establishing new clubs. We are under budget for \$3,500.00 because we have been able to print our promotional materials at a reduced cost compared to what we budgeted; furthermore, some of the materials required are online and are being downloaded.

**Communications and Public Relations**

The main focus for district 3 this month was the quarterly newsletter. No events were held this month, and no unexpected expenses. Communications and Public Relations were under budget for \$2,604.00 because newsletters printing cost less than budgeted and planned events did not happen during this budget period. We'll have them later in the year.

**Education and Training**

The new "DCP Begins With Me!" campaign was repeated to build excitement about achieving DCP goals and becoming distinguished or better clubs. Education and Training for this period focused on facilitator training, in preparation for TLI club officer training. There were no unexpected expenses during this period.

**Speech contests**

No speech contests happened this month. Fall speech contests ended in November, with the District contests for humorous speeches and evaluations. Unexpected expenses for this period were trophies, which were significantly more expensive than projected, due to the change in trophies sold through WHQ. Spring trophies for Areas, Divisions, and District were purchased in December; trophies previously available for \$8 are no longer unavailable.

**Administration**

Administrative focus during this period was largely limited to bank charges and credit card fees. We are over budget mainly because most of our recurrent expenses were paid annually at the beginning of the year. We expect to be within budget by the end of the year.

**Travel**

Travel costs during this period were limited to district officer mileage, related to Area Governor club visits.

**Other Expenses**

There were no other unanticipated expenses during this budget period.

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**District 3  
Treasurer's Report (Actual vs. Budget GL Detail) (in USD)**

	Month Ending 12/31/2012	07/01/2012 Through 12/31/2012	
	Actual	Budget	Variance
<b>District Revenue</b>			
Membership Revenue	910.50	1,002.00	(91.50)
6005-000000 - Membership Revenue	910.50	1,002.00	(91.50)
Conference Revenue			
Registration - Member			
6025-000000 - Registration & Ticket Revenue	0.00	0.00	0.00
Total Registration - Member	0.00	0.00	0.00
Registration - Meal Events			
6025-000000 - Registration & Ticket Revenue	0.00	0.00	0.00
Total Registration - Meal Events	0.00	0.00	0.00
Total Registration & Tickets	0.00	0.00	0.00
Non Registration			
6010-000000 - Donation Revenue	0.00	0.00	0.00
6020-000000 - Miscellaneous Income	0.00	0.00	0.00
6030-000000 - Sponsorship/Advertising Revenue	0.00	0.00	0.00
6035-000000 - Raffle Revenue	0.00	0.00	0.00
6040-000000 - Auction Revenue	0.00	0.00	0.00
6050-000000 - Refunds - Registration & Tickets	(250.00)	0.00	(250.00)
6055-000000 - Refunds - Other	0.00	0.00	0.00
Total Non Registration	(250.00)	0.00	(250.00)
Total Non Registration	(250.00)	0.00	(250.00)
Total Conference Revenue	(250.00)	0.00	(250.00)
Fundraising Revenue			
Registration & Tickets			
6025-000000 - Registration & Ticket Revenue	0.00	0.00	0.00
Total Registration & Tickets	0.00	0.00	0.00
Non Registration			
6020-000000 - Miscellaneous Income	0.00	0.00	0.00
6050-000000 - Refunds - Registration & Tickets	0.00	0.00	0.00
Total Other	0.00	0.00	0.00
Total Non Registration	0.00	0.00	0.00
Total Fundraising Revenue	0.00	0.00	0.00
TJI Revenue			
Registration & Tickets			
6025-000000 - Registration & Ticket Revenue	2,842.00	2,500.00	342.00
Total Registration & Tickets	2,842.00	2,500.00	342.00
Registration - Late			
6025-000000 - Registration & Ticket Revenue	7.00	0.00	7.00
Total Registration - Late	7.00	0.00	7.00
Registration - Meal Events			
6025-000000 - Registration & Ticket Revenue	616.00	0.00	616.00
Total Registration - Meal Events	616.00	0.00	616.00
Total Registration & Tickets	3,465.00	2,500.00	965.00
Non Registration			
6020-000000 - Miscellaneous Income	0.00	0.00	0.00
6050-000000 - Refunds - Registration & Tickets	(14.00)	0.00	(14.00)
Total Non Registration	(14.00)	0.00	(14.00)
Total Non Registration	(14.00)	0.00	(14.00)
Total TJI Revenue	3,451.00	2,500.00	951.00
Total District Revenue	4,111.50	3,502.00	609.50
<b>District Expenses</b>			
Conference Expenses			
7008-000000 - Promotional Materials	0.00	0.00	0.00
7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	0.00	0.00	0.00
7012-000000 - Supplies & Stationery Expense	0.00	0.00	0.00
Membership Revenue			
6005-000000 - Membership Revenue	34,539.00	34,435.00	104.00
Conference Revenue			
Registration - Member			
6025-000000 - Registration & Ticket Revenue	12,262.00	200.00	12,062.00
Total Registration - Member	12,262.00	200.00	12,062.00
Registration - Meal Events			
6025-000000 - Registration & Ticket Revenue	8,462.00	20,450.00	(11,988.00)
Total Registration - Meal Events	8,462.00	20,450.00	(11,988.00)
Total Registration & Tickets	20,724.00	20,650.00	74.00
Non Registration			
6010-000000 - Donation Revenue	80.00	0.00	80.00
6020-000000 - Miscellaneous Income	250.00	1,000.00	(750.00)
6030-000000 - Sponsorship/Advertising Revenue	(60.00)	0.00	(60.00)
6035-000000 - Raffle Revenue	1,333.00	3,000.00	(1,667.00)
6040-000000 - Auction Revenue	1,847.00	200.00	1,647.00
6050-000000 - Refunds - Registration & Tickets	(3,470.00)	(3,000.00)	(470.00)
6055-000000 - Refunds - Other	(575.00)	0.00	(575.00)
Total Non Registration	(695.00)	1,200.00	(1,795.00)
Total Non Registration	(695.00)	1,200.00	(1,795.00)
Total Conference Revenue	20,129.00	21,850.00	(1,721.00)
Fundraising Revenue			
Registration & Tickets			
6025-000000 - Registration & Ticket Revenue	3,710.00	2,614.00	1,096.00
Total Registration & Tickets	3,710.00	2,614.00	1,096.00
Non Registration			
6020-000000 - Miscellaneous Income	241.06	153.25	87.81
6050-000000 - Refunds - Registration & Tickets	(61.00)	0.00	(61.00)
Total Other	180.06	153.25	26.81
Total Non Registration	180.06	153.25	26.81
Total Fundraising Revenue	3,870.06	2,767.25	1,102.81
TJI Revenue			
Registration & Tickets			
6025-000000 - Registration & Ticket Revenue	5,799.71	5,367.77	431.94
Total Registration & Tickets	5,799.71	5,367.77	431.94
Registration - Late			
6025-000000 - Registration & Ticket Revenue	7.00	0.00	7.00
Total Registration - Late	7.00	0.00	7.00
Registration - Meal Events			
6025-000000 - Registration & Ticket Revenue	616.00	0.00	616.00
Total Registration - Meal Events	616.00	0.00	616.00
Total Registration & Tickets	6,422.71	5,367.77	1,054.94
Non Registration			
6020-000000 - Miscellaneous Income	250.00	0.00	250.00
6050-000000 - Refunds - Registration & Tickets	(14.00)	0.00	(14.00)
Total Non Registration	236.00	0.00	236.00
Total Non Registration	236.00	0.00	236.00
Total TJI Revenue	6,658.71	5,367.77	1,290.94
Total District Revenue	65,196.77	64,420.02	776.75
Conference Expenses			
7008-000000 - Promotional Materials	3,198.12	50.00	3,148.12
7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	174.62	100.00	74.62
7012-000000 - Supplies & Stationery Expense	83.77	350.00	(266.23)

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District 3  
Treasurer's Report (Actual vs. Budget GL Detail) (in USD)

	Month Ending 12/31/2012	Budget	Variance	07/01/2012 Through 12/31/2012	Budget	Variance
7014-000000 - Room Rental Event Expense	0.00	0.00	0.00	10,388.81	10,500.00	(111.19)
7016-000000 - Meal Event Expense	0.00	0.00	0.00	7,330.18	9,000.00	(1,669.82)
7018-000000 - Decorations Expense	0.00	0.00	0.00	0.00	50.00	(50.00)
7020-000000 - Printing Expense	0.00	0.00	0.00	334.54	1,000.00	(665.46)
7022-000000 - Audio Visual Expense	0.00	0.00	0.00	650.00	800.00	(150.00)
7044-000000 - Postage & Shipping Expense	0.00	0.00	0.00	0.00	100.00	(100.00)
7080-000000 - Gifts & Thank You's	0.00	0.00	0.00	390.74	450.00	(59.26)
7086-000000 - Miscellaneous Expenses	0.00	0.00	0.00	400.00	500.00	(100.00)
Total Conference Expenses	0.00	0.00	0.00	22,960.78	22,900.00	60.78
Fundraising Expenses						
7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	0.00	0.00	0.00	1,485.59	1,485.59	0.00
7014-000000 - Room Rental Event Expense	0.00	0.00	0.00	4,206.10	4,206.10	0.00
7018-000000 - Decorations Expense	0.00	0.00	0.00	830.68	830.68	0.00
7020-000000 - Printing Expense	0.00	0.00	0.00	191.87	191.87	0.00
Total Fundraising Expenses	0.00	0.00	0.00	6,714.24	6,714.24	0.00
TLI Expenses						
7006-000000 - Educational Materials	891.82	0.00	891.82	2,161.20	2,169.38	(8.18)
7012-000000 - Supplies & Stationery Expense	190.58	500.00	(309.42)	602.33	500.00	102.33
7014-000000 - Room Rental Event Expense	1,966.47	1,500.00	466.47	4,623.38	4,656.91	(33.53)
7020-000000 - Printing Expense	0.00	1,500.00	(1,500.00)	0.00	1,500.00	(1,500.00)
7078-000000 - Food Expense	1,530.10	1,000.00	530.10	1,913.64	1,000.00	913.64
7086-000000 - Miscellaneous Expenses	100.00	150.00	(50.00)	350.00	400.00	(50.00)
Total TLI Expenses	4,978.97	4,650.00	28.97	9,650.55	10,226.29	(575.74)
Marketing Expenses						
Building New Clubs						
7008-000000 - Promotional Materials	0.00	200.00	(200.00)	728.89	1,420.00	(691.11)
7044-000000 - Postage & Shipping Expense	0.00	0.00	0.00	93.10	0.00	93.10
Total Building New Clubs	0.00	200.00	(200.00)	821.79	1,420.00	(598.21)
Membership Growth						
7008-000000 - Promotional Materials	0.00	0.00	0.00	227.48	227.48	0.00
7020-000000 - Printing Expense	0.00	995.00	(995.00)	829.37	3,575.93	(2,746.56)
7082-000000 - Incentives	1,454.92	135.00	1,319.92	1,721.21	2,195.00	(473.79)
Total Membership Growth	1,454.92	1,130.00	324.92	2,778.06	5,988.41	(3,210.35)
Recognition						
7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	0.00	0.00	0.00	570.00	336.00	234.00
Total Recognition	0.00	0.00	0.00	881.18	881.18	0.00
Communications & PR Expenses						
Total Marketing Expense	0.00	0.00	0.00	1,451.18	1,217.18	234.00
7008-000000 - Promotional Materials	0.00	1,330.00	(1,330.00)	5,051.03	8,636.59	(3,585.56)
7020-000000 - Printing Expense	0.00	0.00	0.00	0.00	100.00	(100.00)
7024-000000 - Newsletter Expense	2,226.00	3,000.00	(774.00)	4,971.00	550.00	(560.00)
7040-000000 - Trade Show Registration Expense	0.00	0.00	0.00	400.00	6,000.00	(1,029.00)
Total Communications & PR Expenses	2,226.00	3,000.00	(774.00)	5,371.00	1,325.00	(925.00)
Education & Training Expense						
Distinguished Clubs						
7082-000000 - Incentives	0.00	1,000.00	(1,000.00)	1,565.15	1,740.15	(175.00)
Total Distinguished Clubs	0.00	1,000.00	(1,000.00)	1,565.15	1,740.15	(175.00)
Training Division & Area Governors						
7006-000000 - Educational Materials	0.00	0.00	0.00	302.79	302.79	0.00
7014-000000 - Room Rental Event Expense	0.00	0.00	0.00	0.00	43.75	(43.75)
7078-000000 - Food Expense	0.00	0.00	0.00	312.80	176.92	135.88
Total Training Division & Area Governors	0.00	0.00	0.00	615.59	523.46	92.13
Training Areas & Divisions						
7078-000000 - Food Expense	0.00	0.00	0.00	42.49	0.00	42.49
Total Training Areas & Divisions	0.00	0.00	0.00	42.49	0.00	42.49

District 3  
Treasurer's Report (Actual vs. Budget GL Detail) (in USD)

	Month Ending 12/31/2012	Budget	Variance	07/01/2012 Through 12/31/2012	Budget	Variance
7004-000000 - Badges & Pins	0.00	0.00	0.00	1,904.43	2,000.00	(95.57)
7014-000000 - Room Rental Event Expense	0.00	0.00	0.00	43.75	0.00	43.75
7020-000000 - Printing Expense	0.00	0.00	0.00	107.52	0.00	107.52
7044-000000 - Postage & Shipping Expense	0.00	0.00	0.00	36.00	0.00	36.00
7078-000000 - Food Expense	0.00	0.00	0.00	47.46	0.00	47.46
7086-000000 - Miscellaneous Expenses	0.00	0.00	0.00	89.69	1,036.00	(946.31)
Total Other	0.00	0.00	0.00	2,228.85	3,036.00	(807.15)
Total Education & Training Expense	0.00	1,000.00	(1,000.00)	4,452.08	5,299.61	(847.53)
Speech Contest Expenses	682.03	3,400.00	(2,717.97)	4,537.09	4,341.97	195.12
7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	0.00	0.00	0.00	26.78	0.00	26.78
Total Speech Contest Expenses	682.03	3,400.00	(2,717.97)	4,563.87	4,341.97	221.90
Administration Expenses	0.00	0.00	0.00	130.59	36.36	94.23
7004-000000 - Badges & Pins	0.00	0.00	0.00	522.63	522.63	0.00
7010-000000 - Awards Expense (Trophies, Plaques, Ribbons & Certificates)	0.00	0.00	0.00	1,011.66	1,037.66	(26.00)
7012-000000 - Supplies & Stationery Expense	0.00	0.00	0.00	444.50	679.50	(235.00)
7020-000000 - Printing Expense	127.50	120.00	63.50	1,560.95	1,512.15	48.80
7026-000000 - Website Expense	54.81	64.00	(9.19)	328.86	329.63	(0.77)
7032-000000 - Telephone Expense	0.00	25.00	(25.00)	124.35	203.60	(79.25)
7044-000000 - Postage & Shipping Expense	0.00	0.00	0.00	102.49	0.00	102.49
7062-000000 - Transportation - Mileage Expense	351.05	200.00	151.05	1,957.40	1,739.92	217.48
7070-000000 - Bank Charges & Credit Card Fee Expense	0.00	200.00	(200.00)	0.00	200.00	(200.00)
7086-000000 - Miscellaneous Expenses	0.00	121.25	(121.25)	1,454.55	727.50	727.05
Total Administration Expenses	533.36	765.25	(231.89)	7,637.98	6,988.95	649.03
Travel Expense	0.00	0.00	0.00	595.00	595.00	0.00
District Governor	0.00	0.00	0.00	1,173.38	1,173.38	0.00
7056-000000 - Convention Registration Fees Expense	0.00	0.00	0.00	34.00	34.00	0.00
7058-000000 - Lodging Expense	0.00	0.00	0.00	1,802.38	1,802.38	0.00
7064-000000 - Transportation - Taxis/Shuttle Expense	0.00	0.00	0.00	595.00	595.00	0.00
Total District Governor	0.00	0.00	0.00	1,768.41	1,768.41	0.00
LGM	0.00	0.00	0.00	1,173.41	1,173.41	0.00
7056-000000 - Convention Registration Fees Expense	0.00	0.00	0.00	1,768.41	1,768.41	0.00
7058-000000 - Lodging Expense	0.00	0.00	0.00	595.00	595.00	0.00
7056-000000 - Convention Registration Fees Expense	0.00	0.00	0.00	1,173.41	1,173.41	0.00
7058-000000 - Lodging Expense	0.00	0.00	0.00	21.00	21.00	0.00
7064-000000 - Transportation - Taxis/Shuttle Expense	0.00	0.00	0.00	1,768.41	1,768.41	0.00
Total LGM	0.00	0.00	0.00	76.89	202.00	(125.11)
Treasurer	0.00	0.00	0.00	76.89	202.00	(125.11)
7062-000000 - Transportation - Mileage Expense	0.00	0.00	0.00	76.89	202.00	(125.11)
Total Treasurer	0.00	0.00	0.00	76.89	202.00	(125.11)
Division Governor	0.00	100.00	(100.00)	0.00	100.00	(100.00)
7062-000000 - Transportation - Mileage Expense	0.00	100.00	(100.00)	0.00	100.00	(100.00)
Total Division Governor	0.00	100.00	(100.00)	0.00	100.00	(100.00)
Area Governor	0.00	100.00	(100.00)	215.07	294.02	(78.95)
7062-000000 - Transportation - Mileage Expense	0.00	100.00	(100.00)	215.07	294.02	(78.95)
Total Area Governor	0.00	100.00	(100.00)	215.07	294.02	(78.95)
IPDG	0.00	0.00	0.00	1,173.41	1,173.41	0.00
7058-000000 - Lodging Expense	0.00	0.00	0.00	239.70	239.70	0.00
7060-000000 - Transportation - Airfare Expense	0.00	0.00	0.00	34.00	34.00	0.00
7064-000000 - Transportation - Taxis/Shuttle Expense	0.00	0.00	0.00	1,447.11	1,447.11	0.00
Total IPDG	0.00	0.00	0.00	336.79	200.00	136.79
Other Member	102.34	100.00	2.34	336.79	200.00	136.79
7062-000000 - Transportation - Mileage Expense	102.34	100.00	2.34	336.79	200.00	136.79
Total Other Member	102.34	100.00	2.34	336.79	200.00	136.79

**District 3**  
**Treasurer's Report (Actual vs. Budget GL Detail) (in USD)**

**A**

	Month Ending 12/31/2012	Budget	Variance		07/01/2012 Through 12/31/2012	Budget	Variance
	Actual				Actual		
	102.34	300.00	(197.66)	Total Travel Expenses	7,436.06	7,603.33	(167.27)
	0.00	0.00	0.00	Other Expenses	0.00	250.00	(250.00)
	0.00	0.00	0.00	7086-000000 - Miscellaneous Expenses	73,827.59	80,934.95	(7,107.39)
	9,677.62	14,465.25	(4,787.63)	Total District Expenses	<b>(8,630.32)</b>	<b>(16,514.96)</b>	<b>7,884.14</b>
	<b>(5,566.12)</b>	<b>(10,963.25)</b>	<b>5,397.13</b>	Total Net Income			

B

District 3  
Treasurer's Report (Actual vs. Budget SD Detail) (in USD)

	Month Ending 12/31/2012	Budget	Variance	07/01/2012 Through 12/31/2012	Budget	Variance
<b>District Revenue</b>						
Membership Revenue	910.50	1,002.00	(91.50)	34,539.00	34,435.00	104.00
Conference Revenue	0.00	0.00	0.00	12,282.00	200.00	12,082.00
Registration & Tickets	0.00	0.00	0.00	8,462.00	20,450.00	(11,988.00)
Registration - Member	0.00	0.00	0.00	20,724.00	20,650.00	74.00
Registration - Meal Events	0.00	0.00	0.00			
Total Registration & Tickets	0.00	0.00	0.00			
Non Registration						
6010-000000 - Donation Revenue	0.00	0.00	0.00	80.00	0.00	80.00
6020-000000 - Miscellaneous Income	0.00	0.00	0.00	250.00	1,000.00	(750.00)
6030-000000 - Sponsorship/Advertising Revenue	0.00	0.00	0.00	(60.00)	0.00	(60.00)
6035-000000 - Raffle Revenue	0.00	0.00	0.00	1,333.00	3,000.00	(1,667.00)
6040-000000 - Auction Revenue	0.00	0.00	0.00	1,847.00	200.00	1,647.00
6050-000000 - Refunds - Registration & Tickets	(250.00)	0.00	(250.00)	(3,470.00)	(3,000.00)	(470.00)
6055-000000 - Refunds - Other	0.00	0.00	0.00	(575.00)	0.00	(575.00)
Total Non Registration	(250.00)	0.00	(250.00)	(695.00)	1,200.00	(1,795.00)
Total Non Registration	(250.00)	0.00	(250.00)	(695.00)	1,200.00	(1,795.00)
Fundraising Revenue	(250.00)	0.00	(250.00)	20,129.00	21,650.00	(1,721.00)
Registration & Tickets						
Non Registration						
Other	0.00	0.00	0.00	3,710.00	2,614.00	1,096.00
6020-000000 - Miscellaneous Income	0.00	0.00	0.00	241.06	153.25	87.81
6050-000000 - Refunds - Registration & Tickets	0.00	0.00	0.00	(81.00)	0.00	(81.00)
Total Other	0.00	0.00	0.00	160.06	153.25	6.81
Total Non Registration	0.00	0.00	0.00	160.06	153.25	6.81
Total Fundraising Revenue	0.00	0.00	0.00	3,870.06	2,767.25	1,102.81
TJI Revenue						
Registration & Tickets						
Registration - Member	2,842.00	2,500.00	342.00	5,799.71	5,387.77	431.94
Registration - Late	7.00	0.00	7.00	7.00	0.00	7.00
Registration - Meal Events	616.00	0.00	616.00	616.00	0.00	616.00
Total Registration & Tickets	3,465.00	2,500.00	965.00	6,422.71	5,387.77	1,034.94
Non Registration						
Other	0.00	0.00	0.00	250.00	0.00	250.00
6020-000000 - Miscellaneous Income	(14.00)	0.00	(14.00)	(14.00)	0.00	(14.00)
6050-000000 - Refunds - Registration & Tickets	(14.00)	0.00	(14.00)	236.00	0.00	236.00
Total Non Registration	(14.00)	0.00	(14.00)	236.00	0.00	236.00
Total TJI Revenue	3,451.00	2,500.00	951.00	6,658.71	5,387.77	1,270.94
Total District Revenue	4,111.50	3,502.00	609.50	65,198.77	64,420.02	778.75
<b>District Expenses</b>						
Conference Expenses	0.00	0.00	0.00	22,950.78	22,900.00	50.78
Fundraising Expenses	0.00	0.00	0.00	6,714.24	6,714.24	0.00
TJI Expenses	4,678.97	4,850.00	28.97	9,650.55	10,226.29	(575.74)
Marketing Expense						
Building New Clubs	0.00	200.00	(200.00)	821.79	1,420.00	(598.21)
Membership Growth	1,454.92	1,130.00	324.92	2,778.08	5,988.41	(3,220.33)
Recognition	0.00	0.00	0.00	1,451.18	1,217.18	234.00
Total Marketing Expense	1,454.92	1,330.00	124.92	5,051.03	8,635.59	(3,584.56)
Communications & PR Expenses	2,226.00	3,000.00	(774.00)	5,371.00	7,975.00	(2,604.00)
Education & Training Expense						
Distinguished Clubs	0.00	1,000.00	(1,000.00)	1,565.15	1,740.15	(175.00)
Training Division & Area Governors	0.00	0.00	0.00	615.58	523.46	92.12
Training Areas & Divisions	0.00	0.00	0.00	42.49	0.00	42.49
Other	0.00	0.00	0.00	2,228.85	3,086.00	(857.15)
Total Education & Training Expense	0.00	1,000.00	(1,000.00)	4,452.07	5,295.61	(843.53)
Speech Contest Expenses	882.03	3,400.00	(2,517.97)	4,653.87	4,341.97	221.90
Administration Expenses	533.35	785.25	(251.89)	7,537.88	6,988.95	548.93
Travel Expense						
District Governor	0.00	0.00	0.00	1,802.38	1,802.38	0.00
LGFT	0.00	0.00	0.00	1,768.41	1,768.41	0.00
LGM	0.00	0.00	0.00	1,789.41	1,789.41	0.00

**District 3**  
**Treasurer's Report (Actual vs. Budget SD Detail) (in USD)**

B

Month Ending 12/31/2012		07/01/2012 Through 12/31/2012	
Actual	Budget	Actual	Budget
0.00	0.00	76.89	202.00
0.00	100.00	0.00	100.00
0.00	100.00	215.07	284.02
0.00	0.00	1,447.11	1,447.11
102.34	100.00	336.79	200.00
0.00	0.00	7,436.06	7,603.33
0.00	0.00	0.00	250.00
9,577.62	14,468.25	73,827.59	80,934.98
<b>(5,566.12)</b>	<b>(10,963.25)</b>	<b>(8,630.82)</b>	<b>(16,514.96)</b>
			<b>7,884.14</b>

Actual	Budget	Variance
0.00	0.00	0.00
0.00	(100.00)	(100.00)
0.00	(100.00)	(100.00)
0.00	0.00	0.00
102.34	2.34	(97.66)
0.00	0.00	0.00
9,577.62	14,468.25	(4,787.63)
<b>(5,566.12)</b>	<b>(10,963.25)</b>	<b>5,397.13</b>



**District 3**  
**Treasurer's Report (Actual vs. Budget Summary) (in USD)**

	Month Ending 12/31/2012	07/01/2012 Through 12/31/2012	
	Actual	Budget	Variance
District Revenue			
Membership Revenue	910.50	1,002.00	(91.50)
Conference Revenue	(250.00)	0.00	(250.00)
Fundraising Revenue	0.00	0.00	0.00
TLI Revenue	3,451.00	2,500.00	951.00
Total District Revenue	4,111.50	3,502.00	609.50
District Expenses			
Conference Expenses	0.00	0.00	0.00
Fundraising Expenses	0.00	0.00	0.00
TLI Expenses	4,973.97	4,650.00	323.97
Marketing Expense	1,454.92	1,330.00	124.92
Communications & PR Expenses	2,226.00	3,000.00	(774.00)
Education & Training Expense	0.00	1,000.00	(1,000.00)
Speech Contest Expenses	682.03	3,400.00	(2,717.97)
Administration Expenses	533.36	765.25	(231.89)
Travel Expense	102.34	300.00	(197.66)
Other Expenses	0.00	0.00	0.00
Total District Expenses	9,577.62	14,465.25	(4,787.63)
<b>Total Net Income</b>	<b>(5,566.12)</b>	<b>(10,963.25)</b>	<b>5,397.13</b>

District 3  
 Treasurer's Report (Actual vs. Budget Summary) (in USD)

0 January DEZ

	Month Ending 12/31/2012	Budget	Variance
<b>District Revenue</b>			
Membership Revenue	910.50	1,002.09	(91.50)
Conference Revenue	1,255.00	0.00	1,255.00
Fundraising Revenue	0.00	0.00	0.00
TLI Revenue	1,904.00	2,500.00	(596.00)
Total District Revenue	4,069.50	3,502.00	567.50
<b>District Expenses</b>			
Conference Expenses	0.00	0.00	0.00
Fundraising Expenses	0.00	0.00	0.00
TLI Expenses	3,687.15	4,650.00	(962.85)
Marketing Expense	1,454.92	1,330.00	124.92
Communications & PR Expenses	2,226.00	3,000.00	(774.00)
Education & Training Expenses	0.00	1,000.00	(1,000.00)
Speech Contest Expenses	682.03	3,430.00	(2,747.97)
Administration Expenses	533.36	785.25	(251.89)
Travel Expenses	102.34	300.00	(197.66)
Other Expenses	0.00	0.00	0.00
Total District Expenses	8,685.80	14,465.25	(5,779.45)
<b>Total Net Income</b>	<b>(4,616.30)</b>	<b>(10,963.25)</b>	<b>6,346.95</b>

  

	07/01/2012 Through 12/31/2012	Budget	Variance
Membership Revenue	34,539.00	34,435.00	104.00
Conference Revenue	21,634.00	21,850.00	(216.00)
Fundraising Revenue	3,870.06	2,767.25	1,102.81
TLI Revenue	5,111.71	5,367.77	(256.06)
Total District Revenue	65,154.77	64,420.02	734.75
Conference Expenses	22,950.78	22,900.00	50.78
Fundraising Expenses	6,714.24	6,714.24	0.00
TLI Expenses	8,658.73	10,226.29	(1,567.56)
Marketing Expense	5,051.03	8,635.63	(3,584.60)
Communications & PR Expenses	5,371.00	7,975.00	(2,604.00)
Education & Training Expenses	4,452.06	5,239.81	(787.75)
Speech Contest Expenses	4,563.87	4,341.97	221.90
Administration Expenses	7,637.88	6,988.95	648.93
Travel Expenses	7,436.06	7,603.33	(167.27)
Other Expenses	0.00	250.00	(250.00)
Total District Expenses	72,836.77	80,934.38	(8,097.61)
<b>Total Net Income</b>	<b>(7,681.00)</b>	<b>(16,514.36)</b>	<b>8,833.36</b>

D

**District 3**  
**Available Funds (in USD)**  
Month Ending 12/31/2012

**Available Funds**

Cash & District Reserve

Cash

Cash - Bank of America (6622)

Total Cash

District Reserve

Total Cash & District Reserve

Minimum District Reserve Required at Year End

**Total Available Funds**

25,129.66

25,129.66

45,467.94

70,597.60

(17,973.00)

**52,624.60**

# District 3 Reconciliation Report

As Of 12/31/2012  
Account: Cash - Bank of America (6622)

Statement Ending Balance	26,353.81
Deposits in Transit	0.00
Outstanding Checks and Charges	(1,224.15)
Adjusted Bank Balance	25,129.66
Book Balance	25,129.66
Adjustments*	0.00
Adjusted Book Balance	25,129.66

Total Checks and Charges Cleared	6,905.90	Total Deposits Cleared	3,423.00
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## Deposits

Name	Memo	Date	Doc No	Cleared	In Transit
TLI Revenue		12/03/2012		77.00	
TLI Revenue		12/03/2012		273.00	
TLI Revenue		12/03/2012		28.00	
TLI Revenue		12/04/2012		28.00	
TLI Revenue		12/05/2012		84.00	
Spring Conference		12/06/2012		125.00	
TLI Revenue		12/06/2012		189.00	
TLI Revenue		12/06/2012		49.00	
Spring Conference		12/06/2012		1,380.00	
TLI Revenue		12/07/2012		112.00	
TLI Revenue		12/10/2012		70.00	
TLI Revenue		12/10/2012		84.00	
TLI Revenue		12/11/2012		14.00	
TLI Revenue		12/12/2012		7.00	
TLI Revenue		12/13/2012		91.00	
TLI Revenue		12/14/2012		112.00	
TLI Revenue		12/17/2012		140.00	
TLI Revenue		12/18/2012		49.00	
TLI Revenue		12/19/2012		84.00	
TLI Revenue		12/20/2012		105.00	
TLI Revenue		12/21/2012		84.00	
TLI Revenue		12/24/2012		21.00	
TLI Revenue		12/24/2012		7.00	
TLI Revenue		12/24/2012		49.00	
TLI Revenue		12/26/2012		7.00	
TLI Revenue		12/27/2012		14.00	
TLI Revenue		12/28/2012		14.00	
TLI Revenue		12/31/2012		14.00	
TLI Revenue		12/31/2012		35.00	
TLI Revenue		12/31/2012		77.00	
<b>Total Deposits</b>				<b>3,423.00</b>	<b>0.00</b>

## Checks and Charges

Name	Memo	Date	Check No	Cleared	Outstanding
Timothy Smith LGM		05/20/2012	6673		39.00
Emiko Bauer		05/23/2012	6677		59.62
Liz Shaw		11/11/2012	Check 6754	47.11	
Timothy Smith LGM		11/26/2012	Check 6764	100.00	
James Eng		11/26/2012	Check 6765	64.34	
Cynthia Kerford IPDG		11/26/2012	Check 6766		178.37
Marcia Roberts LGET		11/26/2012	Check 6767		40.13
Guy Kuawu		11/26/2012	Check 6770	61.60	
Connie Weiss		11/26/2012	Check 6771		10.00
Joyce Chapman		11/26/2012	Check 6772	35.00	
Sally Goodwin	Check 6773	12/01/2012	Check 6773	34.02	
Tim Swearingen	Check 6774	12/01/2012	Check 6774	223.34	
Holiday Inn & Suites	Check 6775	12/01/2012	Check 6775	1,509.37	
Mailchimp.Com	Inv 2794273	12/03/2012	Inv 2794273	63.75	
Bank Card Merchant Fees		12/03/2012	192704150000568	310.30	

E

# District 3 Reconciliation Report

As Of 12/31/2012

Account: Cash - Bank of America (6622)

Authnet Gateway Fee		12/04/2012	27677405	10.00	
Capital Merchant Gate- way Fee		12/06/2012	618292	30.75	
Eric Jay Toll		12/08/2012	Check 6768	425.26	
Horizon Community Learning Center	Inv 439	12/08/2012	Check 6769	1,597.50	
Return Item Charge-back Fee		12/10/2012		7.00	
Return Item Charge-back Fee		12/17/2012		7.00	
Century Link 520749		12/19/2012	15207490062836	29.48	
Bonita Gibson		12/23/2012	Check 6776		95.00
Timothy Smith LGM		12/23/2012	Check 6777	35.00	
Amazing Awards	Inv 14414	12/23/2012	Check 6778		682.03
RC Type, Print & Direct Mail	Inv 1214	12/23/2012	Check 6779	2,226.00	
Century Link 602254		12/26/2012	16022543255124	25.33	
Cynthia Stersic		12/27/2012	Check 6781		120.00
Mailchimp.Com	Auto Pay	12/31/2012		63.75	
<b>Total Checks and Charges</b>				<b>6,905.90</b>	<b>1,224.15</b>

E

**District 3  
Reconciliation Report**  
As Of 12/31/2012  
Account: District Reserve Receivable

Statement Ending Balance	45,467.94
Deposits In Transit	0.00
Outstanding Checks and Charges	0.00
Adjusted Bank Balance	<u>45,467.94</u>
Book Balance	45,467.94
Adjustments*	0.00
Adjusted Book Balance	<u>45,467.94</u>

Total Checks and Charges Cleared	1,454.92	Total Deposits Cleared	910.50
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**Deposits**

Name	Memo	Date	Doc No	Cleared	In Transit
General Ledger Entry	December Monthly Membership Revenue	12/31/2012		910.50	
<b>Total Deposits</b>				<u>910.50</u>	<u>0.00</u>

**Checks and Charges**

Name	Memo	Date	Check No	Cleared	Outstanding
Toastmasters International - WHQ		12/12/2012	Order 900171856	1,454.92	
<b>Total Checks and Charges</b>				<u>1,454.92</u>	<u>0.00</u>

F

**District 3**  
**Balance Sheet (in USD)**  
07/01/2012 Through 12/31/2012

**Assets**

Current Assets

Cash and Cash Equivalents

70,597.60

Total Current Assets

70,597.60

**Total Assets**

**\$ 70,597.60**

**Liabilities and Equity**

Liabilities

Current Liabilities

Deferred Revenue

3,910.00

Total Current Liabilities

3,910.00

Total Liabilities

3,910.00

Stockholders Equity

Net Assets

75,318.42

Net Income (Loss)

(8,630.82)

Total Stockholders Equity

66,687.60

**Total Liabilities and Equity**

**\$ 70,597.60**